

EAGA Business Builder

Volume 10

Issue 4

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Today's speaker was David Rodriguez — Computer Solutions Group

David is a New Mexico native—grew up with 5 sisters and 3 brothers on a farm-ranch-zoo near Santa Fe. If you can name a land based food animal, David probably raised one while he was growing up. After a successful education at Santa Fe High, David and one of his friends headed to Las Cruces to go to college. Although he didn't graduate from NMSU, or even attend a semester there, the fact that NMSU was his college of choice, makes him a great guy in my book. David's TVI education, hard work in various aspects of the computer and phone industries, good business sense and constant determination have resulted in an obviously successful father, husband of 31 years and businessman. And David is rightfully proud of it all. Las Cruces' loss was Albuquerque's gain and we are quite glad that David is here.

A special word of caution from David's knowledge and experience — please verify that your data backups are actually working as planned and that you will be able to efficiently recover the data in an emergency. A substantial amount of otherwise successful businesses will fail as the result of their inability to easily recover data after a catastrophe. If you want to have a professional take care of that, or if you have a need for network cabling, monitoring or maintenance; or if you want computer servers, data recovery, data storage, camera systems or media rooms, give David a call 505-345-8000.

◆ The new slate of EAGA officers and standard committees were announced again.

Officers: President - Karl Kirsch Vice-President - Kevin Lorenzen Treasurer - Phil Kenny
Committees: Membership - Jack Zipper
 Summer Bash - TJ Maloy; Pat Maloy; Dan Mowery
 Golf Tournament - Klint Hall; Jerry Becker
 Trap Shoot - Damian Lusch; Jack Zipper
 Holiday Party - Kevin Lorenzen; Mario Hernandez

◆ One of the 'biggest challenges' specified by our members was "Employee attraction, training & retention".

At our March 11th meeting, Mark Tobiassen will be at the podium to address that challenge. If your business has some 'best practices' scenarios that you would like to share, let Mario know so that you can be included in the presentation.

◆ EAGA has always been an organization where the members develop long lasting relationships. A couple of examples of that were noted at the meeting today. Current members Rick Reese and Robert Biernacki had very positive encounters with past members Tom Payne (Miller Bonded) and Jerry Tapia (Premier Distributing), respectively. Bill Andes (Creamland Dairies / Dean Foods) continues to donate ice-cream products for our Summer Bash, even though he hasn't been a member for quite some time. Good people make good friendships that last a long time.

◆ Lee Morgan noted that, at least for the next couple of years, he will not be conducting his aerial photography business with the use of drones. The F.A.A. regulations concerning commercial use of the devices won't be out until 2015 and there are not very many (if any) insurance companies that want to provide coverage for drone related activities.

Oh Boy! I can't wait for more regulations. A new campaign slogan is already being written: "When drones are outlawed, only outlaws will have drones."

And I have a whole lot of questions and concerns about the extent of the new rules. Seems like there will have to be a height-above-ground limit where the regulations pertain, otherwise the new computer assisted automobiles will need their own section. I also suspect that the F.A.A. regulations will go overboard, as is the usual practice by governmental agencies, in their desire to address every possible scenario. It may be wise to get your radio controlled airplane fitted with stealth technology now, before the new regs are out. Does anyone have any insight on where to find study guides that my 4 year old grand-daughter can use to pass a kite flying license exam?

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Business Leads:

New assisted living facility at The Rio at Rust Center on 19th street in Rio Rancho

— Jack Crouch - Standard Automatic Fire Enterprises

The Cherry & Silver Store is opening in Cottonwood Shopping Center

— Lionel Specter - Zeon Signs

CDL License owners should be aware of the new compliance requirements for medical cards and exams that need to be processed through a national program. Deadline real soon.

— Pat Maloy - Maloy Mobile Storage

Reciprocity:

Thank you to:

Terry Roberts for having a clock repaired and

Mike Ferrari for watch repairs at Butterfield North

— Bill Maxey

Soren Thomsen—TEMA for the great personal service

— Jack Zipper

Pat Maloy — Maloy Mobile Storage for rental trailers and offering to store trailers for me

— Jeff Bentley

Rick Reese — Blue Ristra for the fast work on portfolios

— Robert Biernacki

Phil Kenny — Trucks Unique from Mark Tobiassen

Steven Douglas — Demand Printing Solutions from Mike Blomker

A blonde goes to the vet with a goldfish. "I think it's got epilepsy," she tells the vet. The vet takes a look and says, "It seems calm enough to me." The blonde says, "Wait, I haven't taken it out of the bowl yet."

Badge Board Greeter

Feb 4th Scott Lardner — Rocky Mountain Stone

Feb 11th Mike Blomker — Merry Maids

Feb 18th Jason Ross — Ross Family Dental

Feb 25th Tom Keleher — Keleher and McLoud

Upcoming Speakers

Feb 4th Larry Kennedy — Walla Engineering

Feb 11th TJ Maloy — Waterjet Cutting

Feb 18th Guest Speaker from Popejoy Hall

Feb 25th Guest Speaker Ron Gibbs from First Tee

Mar 4th Garrett Hennessy — Express Employment

Mar 11th Mark Tobiassen — Action Coach Business Coaching

Mar 18th Patrick Garr — Expense Reduction Analyst

Mar 25th Mike Blomker — Merry Maids