

EAGA Business Builder

Volume 10

Issue 6

eaganm.com User: member

February 11, 2014

Today's speaker was TJ Maloy — Waterjet Cutting

TJ was born in California, while his family was there on vacation. He actually grew up in Alaska, at least until 1965, when they moved to Albuquerque. Sounds like, even though TJ was only there for a few years, he has wonderful memories of the Alaska wilderness and the frontier spirit of its inhabitants—as it was before the oil rush and the influx of “civilization” from the lower 48. TJ has now been an Albuquerque resident for just under 50 years and he has acquired an impressive resume. Lets see...he has been a Highland High graduate; a husband to Sheri for 34 years (what a patient lady she must be); a father of two successful sons; an accomplished businessman; a developer of Rhino Board and a friend to the community. TJ has also, with an amazing mental determination and very strong will, survived a thumb-trimming event and an exceptionally wild episode in a tumbling sand-racing car.

TJ's presentation included some interesting discussion of the business as well. TJ's machines, working in a two-dimensional plane, can precisely cut intricate designs and patterns through nearly any type of material. Stone, metal, wood, tile, glass, plastic, thumbs (wait-the thumb thing involved a circular saw). Waterjet devices are an interesting technology and during the discussion, TJ threw tossed out some big numbers: \$500,000 cost; 132,000 pounds of garnet cutting material used each year; 60,000 psi operating pressure; 6 one thousands of an inch thickness for the water stream; and the most important number of all — 7 — the number of professional and reliable employees that make the business a success. If you have an imagination and some material that you can haul down to the Waterjet Cutting facilities on Karsten Ct, SE, let TJ and his crew help you create something unique, useful, or just your very own whatzit. A phone call to 505-842-9500, will get things started.

- ◆ It was good to see a couple of past members attend the breakfast today. Tom Payne and John Seaver stopped by for a visit. Renewing old acquaintances with those gentlemen was enjoyable. Looked like a little tear in Tom's eye when he went through the food line...the scrambled eggs and oatmeal were just as he remembered them from the old days.
- ◆ If you are on the fence about going on the EAGA Group Cruise in May, get the low-down from Jack Zipper or Karl Kirsch so that you can make a decision soon. Jack can answer almost any question that you may have about cruising. He has been on the water so many times that he is on very good terms with ancient deity Poseidon and Asherah.
- ◆ Excellent attendance again, gentlemen. We all, and the speakers in particular, appreciate your efforts in making the meetings. Do heed the warning and get there well before 7:00. Food is still warm then and you can select a seat facing the speaker. If you weren't there about 6:40 this week, you missed Jack's latest jokes and the pointed discussion some members were having about Jeff's rare long pants.
- ◆ We have passed the shortest day of the year and are heading into the summertime. EAGA golf tournament time; EAGA Summer Bash time; EAGA Trap Shoot time, and maybe other EAGA events. All before winter sets in again and we get involved in EAGA Holiday Party time. Karl will provide information and updates at the Tuesday meetings as the various event committees make their arrangements. Plan on getting involved, not only as a participant in the event, but as a committee member too. It is great fun.

Contact information for Executive Director: Mario Hernandez

Phone: 505-239-0259 email: hernmar129@yahoo.com

Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113

EAGA PAGE 2

Business Leads:

Ultimate Insurance is opening at 4501 4th NW

Body & Brain Yoga is opening at 800 3rd NW

Subway Sandwich Shop is moving from 9421 Coors NW to 9370 Coors NW

— Lionel Specter - ZEON Signs

Registration is now open for Bernalillo County's Vendor Opportunities Workshop, March 7th. The County spends about \$150 million each year on various products and services. The workshop will help you get registered with the County and learn how their purchasing process works. Call 505-468-7013 or register on line at http://www.bernco.gov/training-subscription/?p_training=197970

— Phil Kenny - Trucks Unique

Reciprocity:

Thank you to Terry Roberts for the business. — Mike Deveraux - Document Imaging of the Southwest

Other thank-you mentions (please remember to write down your comments so that more details are available):

Jerry Becker, Bob Cote, Chuck Mitchell and Phil Houser — Luis Alvidrez

James Jaramillo and Chuck Mitchell — Nick Minetos

Bill Elliott — Mark Tobiassen

Andy Pomroy — Jerry Becker

Chuck Mitchell — Rick Reese

Read the sentence at the right and count the F's in that sentence.

Count them ONLY ONCE. Do not go back and count them again.

Note your answer, then look at the comments in the bottom right of this page.

FINISHED FILES ARE THE RESULT OF YEARS OF SCIENTIFIC STUDY COMBINED WITH THE EXPERIENCE OF YEARS.

Badge Board Greeter

Feb 18th Jason Ross — Ross Family Dental

Feb 25th Tom Keleher — Keleher and McLoud

Mar 4th Don Clark — Abq1

Mar 11th Bill Maxey — Butterfield Jewelers

Upcoming Speakers

Feb 18th Guest Speaker from Popejoy Hall

Feb 25th Guest Speaker Ron Gibbs from First Tee

Mar 4th Garrett Hennessy — Express Employment

Mar 11th Mark Tobiassen — Action Coach Business Coaching

Mar 18th Patrick Garr — Expense Reduction Analyst

Mar 25th Mike Blomker — Merry Maids

Apr 1st Don Clark — Abq1

There are six F's in the sentence. Most people find three of them. Many people forget the "OF"s. The human brain tends to see them as V's and not F's.