

EAGA Business Builder

Volume 10

Issue 9

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March 4, 2014

Today's speaker was Garrett Hennessy — Express Employment Professionals

This is not only Garrett Hennessy, the Notre Dame graduate; the earner of a Masters Degree in Business Administration from UNM; the husband of lawyer Patti. This is also Garrett Hennessy, the military officer; the member of the 1st Cavalry and the 2nd Airborne Division, who served in the hostile lands of Ft Hood, Texas. Yes...Garrett survived Texas and was able to escape to New Mexico 23 years ago! Although those Garrett Hennessy guys have had admirable accomplishments (especially the part about escaping Texas), they pale in comparison to those of Garrett Hennessy, the Marathon Man. As with most humans, our past has formed our current and our future. The Marathon Man (this one, not the movie guy) wanted to be a runner since grade school. Disheartened by a failure to qualify for a one day track meet for seventh-graders, a 12 year old Garrett began his long term journey to show that he could succeed at long distance running. It has literally been a "long road". So far, Garrett has run in over 30 marathons, including 22 of the famous New York City Marathon events - and in many of those events, he finished in the top 25%, or better. If I am correct, (I am a driver, not a runner, so I don't know for sure) training for a marathon likely involves running distances comparable to a marathon each week. If so, then that 12 year old has run from Albuquerque to New York—and back, at least 10 times. Mission accomplished, Garrett...you qualify as a successful long distance runner.

Garrett also has a day job. He owns Express Employment Professionals. As many of our EAGA members can attest, Garrett's company does a great job at providing options for people looking for work as well as for the businesses that want employees. For employers, Express Employment staffing solutions include evaluation and direct hire, temporary/contract staffing, professional search, flexible staffing, and human resource management. Garrett provided two major pieces of advice to carry away from the presentation: 1) If you find yourself complaining about an employee to your spouse or acquaintances, it is time to replace the employee; 2) Take the time to make the reference calls. The information derived may not be as important as the message of your commitment and integrity that will be sent to the potential and existing employees. You can get your HR Dept. needs satisfied by contacting Garrett or his cohorts: by telephone at 505-298-4662 or by email to garrett.hennessy@expresspros.com.

◆ First Announcement of prospective member:

Yearout Mechanical — Mechanical HVAC

Representative: Tom Payne

Sponsor: Bob Cote and many others

If you have any objection to this company becoming a member, or if you have information that you feel should be considered in the application review process, please contact the Membership Committee Chairman Jack Zipper as soon as possible.

- ◆ Board Members please note that there will be a meeting right after breakfast next week, March 11th.
- ◆ The presentation next Tuesday (March 18th) will be Part 1 of our program concerning hiring, training and retaining motivated employees. Mark Tobiassen will be the moderator and he has homework for us. Between now and the meeting, please think about these three things regarding the subject of employee hiring and retention in your own business: What has worked before?; What is working now? ; What do you think that you will do next? Mark plans on the presentation to involve audience participation and table discussions.

Contact information for Executive Director: Mario Hernandez

Phone: 505-239-0259 email: hernmar129@yahoo.com

Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113

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Business Leads:

I have a contact that will lease you box space for some upcoming Isotopes base ball games. Good for personal use or for entertaining your customers. — Mario Hernandez

I have two, all session; all games tickets for the Mountain West Conference tournaments in Las Vegas. Will part with them at face value (\$190) each. — Pat Maloy

Reciprocity:

Thank you to:

John Menicucci for negotiating a lease renewal — Bill Maxey

Mark Tobiassen for the advice provided at the latest First Tuesday — Don Clark

Garrett Hennessy for finding an electrician employee - Pat Maloy

Chez Steel for his financial activity assistance - Mike Deveraux

Garrett Hennessy for employee assistance — Soren Thomsen

Soren Thomsen and Andy Pomroy for their assistance in their individual fields of expertise - Pat Maloy

- ◆ EAGA Golf Tournament has been scheduled for Thursday, May 8th at the Canyon Club Golf Course (formerly Four Hills). Lunch 11:30 and tee-off at 1:00. Sign up sheets will be available at breakfast on March 18th. If you intend to bring guests, please have the information available so that you can include them in the sign-up process. If you have questions, contact Jerry Becker. He knows it all.
- ◆ EAGA Summer Bash is set for Saturday, July 12th from 3:00 PM until 9:00 PM, or so. The venue will be at Nature Point in Tijeras again this year. The committee is forming now, so if you and your significant other would like to be involved in the fun pre-event planning events, contact the one of the co-chairmen Pat Maloy or Dan Mowery.
- ◆ Badge Board Greeter slots and Speaker slots are available. Any date not listed below is currently available so check your calendar and pick a date before someone else gets it. Contact Mario when you have decided.

Badge Board Greeter

Mar 11th Bill Maxey — Butterfield Jewelers

Mar 18th Herman Mitchell — Southwest Mail Center

Mar 25th Rick Reese — Blue Ristra

Apr 8th Wayne Pollack — People's Flowers

Upcoming Speakers

Mar 11th Mark Tobiassen — Action Coach Business Coaching

Part 1 of our program concerning Hiring, training and retaining motivated employees

Mar 18th Patrick Garr — Expense Reduction Analyst

Mar 25th Mike Blomker — Merry Maids

Apr 1st Don Clark — Abq1

Apr 8th Mark Tobiassen — Action Coach Business Coaching

Part 2 of our program concerning Hiring, training and retaining motivated employees