

EAGA Business Builder

Volume 10

Issue 24

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Today's speaker was Gary Tonjes — President of Albuquerque Economic Development

Albuquerque Economic Development, Inc (AED) is a private, non-profit organization whose mission is to recruit business and industry and help local companies grow in order to generate quality job opportunities in the Albuquerque metro area. AED provides confidential assistance to businesses considering the area for expansion and new investment. They serve as an umbrella organization to promote investment in Bernalillo, Sandoval, Torrance and Valencia counties and actively recruit those companies that will export goods or services from New Mexico, thereby bringing new investment dollars to the state and contributing to the area's economic growth, development and diversification. Since its creation in 1960, AED has recruited over 200 companies and more than 25,000 jobs to the Albuquerque metro area. In 2009, *Site Selection Magazine* recognized AED for its success in recruiting major projects to the community. Mr. Tonjes noted recent legislative actions that will aid in the recruitment and retention of productive businesses. A program called "Single Weighted Sales Factor", which creates a positive income tax environment for business; Allowing utility companies to negotiate special rate programs with heavy users; Establishment of a \$15 Million "Closing Fund" for use in presenting cash incentives for companies to locate their business to New Mexico. Even with the new benefits approved by the legislature, we are still often at a disadvantage when competing with surrounding states that have bigger cash funds and more labor force training options. But, even in that environment, groups like AED have been able to score some wins in recruitment because of their tenacity and determination. As noted, AED is a non-profit organization made up of businesses and individuals interested in promoting the specified goals. If you are interested in becoming a member, their June 19th Quarterly Investor Lunch would be a great opportunity for you to find out more. Contact Gary Tonjes—505-246-6200 or Nancee Marquez, Director Of Investor Relations 505-246-6208.

♦ **HAPPY FATHER'S DAY !**

- ♦ **EAGA Summer Bash — Friday, July 11th at Nature Pointe in Tijeras.** Looks like about 70 members, spouses and guests registered so far, but there is still room for more. **There are only two more meetings available for you to sign up. Free for EAGA members and spouses; fee for guests is only \$25 each.** If you are a new member, or if you didn't make it to The Bash last year...get there this year. It is guaranteed to be a tremendous amount of fun. Socializing with our members in a relaxed atmosphere is really enjoyable. Sign up on Tuesday.
- ♦ Board Member elections will be held June 24th. Contact Mario ASAP if you have a nomination.
- ♦ It appears that the Cruise Group had a great trip. Pictures will be available on the web-site by the end of next week. Apparently the participants had so much fun, they are talking about arranging a warm water cruise in February. To pull that off, arrangements will have to be made very soon. If you are interested in attending a February cruise, or if you want to find out more, contact Jack Zipper right away.

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Business Leads:

Squeezed Juice Bar opening at 3339 Central NE.

- Lionel Specter — Zeon Signs

Goodwill Industries is building a facility on 528 near Walmart.

- Mike Skolnick — Excalibur Realty

Reciprocity:

Thank you to:

Andy Pomeroy for your continued business.

Doug Stewart for your continued business.

Timmy Simms for your business.

- Damian Lusch — Rich Ford

- ♦ The Trap Shoot Committee is raffling off a Benelli shotgun. Ticket price is \$25 and only 100 will be sold. Please see page 3 of this bulletin for more information about the shotgun and the raffle. Contact Klint Hall if you have any questions. The drawing will be held as soon as all the tickets have been sold.
- ♦ *There will not be a meeting on July 1st because of the 4th of July holiday.*
- ♦ Please notify Mario IN ADVANCE if you intend to bring a guest to breakfast. Mario's contact information is in the box at the bottom of page one of this bulletin.
- ♦ Summary of this week's reminders:
 - * Contact Mario if you have a nomination for the upcoming Board Elections.
 - * Sign up for The Bash at Tuesday's meeting.
 - * Get a shotgun raffle ticket before they are all gone.
 - * Contact Jack Zipper if you are interested in a February cruise.
 - * Let Mario know if you intend to bring a guest to breakfast.
 - * Have a great Father's Day.

Badge Board Greeters

June 17th Ron Pattison — Pattison Pension Specialists

June 24th Mike Edwards — New York Life

July 1st **NO MEETING** — 4th of July Holiday week

July 8th your name goes here —

Upcoming Speakers

June 17th Mike Edwards — New York Life Insurance

June 24th EAGA Show & Tell

July 1st **NO MEETING** — 4th of July Holiday week

July 22nd Gary Oppedahl — Director of Economic Development for the City Of Albuquerque

EAGA Shotgun Raffle



Benelli Montefeltra Silver



Features Include:

- Flush Crio Chokes & Wrench
- Bolt-Lock Lever
- Rotating Bolt Head
- Ergonomic Trigger Guard & Safety
- Removable Trigger Assembly
- Gold-plated Trigger
- Shim Kit
- Standard Hard Gun Case
- Mid-Bead and Red Bar Front Sight
- Optional Extended Crio Chokes—Chrome

**This could be yours for
ONLY \$25!!!!!!**

**\$25 per ticket- 100 tick-
ets will be sold, drawing
will be held as soon as
the last ticket is sold!**

To purchase Raffle Tickets talk to Klint.

Cell: 505-401-2800