

# EAGA Business Builder

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Today's speaker was Randy Baker - DRB Electric

Mr. David Randall Baker is the Vice President and COO of DRB Electric and a third generation electrician (if you count his grandfather's short stint as an electrical engineer right before he burned down his barn while wiring it for lights). Randy was born in Farmington, New Mexico, and grew up in the more metropolitan areas of Northern New Mexico...like Fence Lake, but he definitely did not attend Quemado High School. Randy made his way to Gallup where he worked as an electrician for Howard Electric. Then, like many of us before him, Randy decided to escape from Gallup and he came to Albuquerque in 1986 where he started DRB Electric. Randy enjoys his work, but enjoys his family quite a bit as well. The ladies in his family - daughters, Lenee, Jennifer, Lindsey and Kristen, and wife Denise, definitely outnumber the men - Randy and son David. There are the husband/wife hunting trips and daughters' sports and art events, but otherwise it is hard to tell if there is a definite line between the business life and the family life. David works for the company; the three youngest daughters are actresses (hopefully those are not real events) in the DRB Electric commercials, and Denise is involved in DRB as well. Most of us married men may not want to admit it, but privately we know that the wife is the boss. In Randy's case that fact is well documented in a variety of public records—Denise is the Boss. I also should also note here that there are some differing opinions about whether Randy's lack of hair has something to do with his female skewed household, or his previous electrical adventures. Getting back to Randy's presentation: DRB Electric is a well known, good reputation company. They have 13 technicians and can do all sorts of commercial or residential electrical related jobs. DRB does service work; electrical maintenance; design-build projects; and they have an IT division. They can provide theft deterrent systems to hopefully ward off the copper thieves and DRB can provide some insight into the up and coming technologies, such as IP addressable motors and something I noted as "BFD". I am sure that is an electrical product or term that just wasn't detailed properly in my notes. DRB has worked on the 'terminal optimization' project for the Albuquerque International Sunport; the Hotel Parq Central project that included integration of innovative technologies into the building renovation; and a wide variety of jobs in a variety of New Mexico locations. DRB has also completed many electrical jobs for the University of New Mexico. Most recently, the electrical installation for numerous scoreboards at the McKinnon Tennis Complex. It may be a good idea to have DRB Electric re-do the wiring on the football stadium scoreboard as well. That device is constantly registering a higher score on the opponent side of the board than on the Lobo side. Whatever your electrical needs, you can find a professional solution by calling Randy at DRB Electric 505-877-8500.

- ♦ November 11th was Veteran's Day. Many of our EAGA members are veterans and we offer our most sincere "Thank You !" for their service. No one will ever be able to measure, or even fully comprehend, the extent of benefits bestowed on all US citizens because of the services and sacrifices of all our military people and their families.
- ♦ EAGA Christmas Party is fast approaching. Friday evening, December 5th Double Tree Hotel 201 Marquette Ave NW. Party starts with cocktails at 6:00 pm; dinner at 7:00, Dress for the evening will be Semi-formal. No charge for EAGA Members and spouse. There will be a small charge for guests: \$35-single guest; \$65-couple. If you have not signed up yet, please do so at breakfast this coming Tuesday. The hotel has reserved some rooms at a special rate of \$69 for the night. If you would like to take advantage of the offer, contact the hotel directly at 247-3344; call their reservation line 800-584-5058, or go online to reserve via their website <http://doubletree.hilton.com/en/dt/groups/personalized/A/ALBSMDT-EXE-20141205/index.jhtml>

### Business Leads:

University of St. Francis is moving to 1500 N. Renaissance Blvd.

UFC Gym is moving from 4520 Alexander NE to 6300 San Mateo NE.

Le Peep Restaurant is going in old Carraba's location at 4921 Jefferson NE.

- Lionel Specter - Zeon Signs

### Reciprocity:

There have been many comments regarding members' appreciation for the opportunity to provide services; and also for the great services received -- but nothing written down. Your comments at the meeting are appreciated, but please write them down on the provided sheets, or send me an email of the details so that the experiences can be shared in the bulletins.

- ◆ THERE WILL NOT BE A MEETING ON NOVEMBER 25TH (THANKSGIVING WEEK)
- ◆ We will be electing two new board members at our December 2nd meeting. Please be sure to arrive on time so that your vote can be included.
- ◆ The next EAGA member Open House, hosted by TJ Maloy at Waterjet Cutting will be December 9th right after breakfast. More details and directions will be provided on December 2nd.
- ◆ The next Board of Directors meeting will be on December 8th at 5:00pm. Place to be determined.
- ◆ In his presentation, Randy Baker also mentioned that he will be opening another business in an industry where he has over 40 years of experience...beer . David Randall Baker's next great adventure will begin in early 2015 when he opens Rio Bravo Brewing at 1912 2nd St. NW. He will be encouraged to host an EAGA Open house sometime soon after the grand opening dust settles.

## Badge Board Greeters

Nov 18th Mark Tobiassen - Action Coach Business Coaching  
Nov 25th NO MEETING - Thanksgiving week  
Dec 2nd Tom Keleher - Keleher & McLeod  
Dec 9th Miguel Morrison - Gold Street Caffe  
Dec 16th

## Upcoming Speakers

Nov 18th Bobby Jackson - Parts Plus of New Mexico  
Nov 25th NO MEETING - Thanksgiving holiday  
Dec 2nd Bill Maxey - Butterfield Jewelers  
Dec 9th Lee Morgan - Eagles Eye Photo Imaging  
Dec 16th Round Table Discussions  
Dec 23rd NO MEETING - MERRY CHRISTMAS !  
Dec 30th NO MEETING - HAPPY NEW YEAR !

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