

EAGA Business Builder

Volume 11

Issue 03

eaganm.com

January 20, 2015

Today's speaker was Damian Pascetti - Pascetti Steel Design

Damian didn't provide much in the way of personal background, but we did pick up on a couple of items. Damian has been in the steel industry for quite a few years. He started out by working in his father's structural steel company; then ventured out on his own when he started Pascetti Steel Design about 20 years ago. That would mean that Damian is at least 30 years old. He looks young enough, but keen observation notes that he is a little older than that since he has been around long enough to have outgrown his hair. Whatever his age, or personal history, Damian is definitely proud of the work that he does. And rightfully so. He provided us with a slideshow presenting the very wide variety of items that he can produce with steel. One could summarize the work by saying that Damian and his folks make metal gates, tables, doors, stairs and railings. Boy, would that be an understatement. Mr. Pascetti does in fact make metal gates, but what a variety...the limit is in the width of the opening and the imagination of the designer. There were forged steel gates and perforated steel gates and solid steel gates of all sizes. Some of custom design, and all with the right look and feel to enhance the yard or entry way that they guarded. There was also a very old gate that Damian and crew had restored to Historical Society specifications after a not so historical vehicle crashed through it. To restore the gate and fence in such minute detail took not only patience and skill, but also a desire to get it exactly right. There were examples of tables too. Small 'common use' tables and the huge Governor's office table; the mechanical crane looking table and the artsy 600 pound table with recessed wheels for easier relocation. I haven't mentioned stairs or railing yet, either... Shop stairs; spiral stairs; 'standard' metal stairs; safety railing; banisters (no splinters there); cable railing; stainless steel railing; decorative railing; and catwalks. Also were examples of other, even more different jobs, like steel kitchen cabinets; complete receptionist work areas, roadway median art, huge metal wind mobiles, galvanized steel stuff and a copper clad garage door, if you are so inclined. All his jobs require skill, but some projects require even more special skills; like the ability to install large catwalks and railing on, around and between, active fuel tanks. Constructing steel structures on those large tanks, with a "no torches and no sparks" rule takes a lot of knowledge, skill, determination and prayer. But that job, like all of Pascetti Steel's work, was satisfactorily completed. Damian expects nothing less than utmost professional work from himself and his staff. Pascetti Steel will certainly take the normal jobs of standard issue steel stairs, rail, table or whatever, but their reputation is more in the 'special design; different thought process; no one else will do it (because they can't), jobs'. Damian enjoys the challenge of the non-standard work, and it really appears as though it is not a job at all....just a hobby that he occasionally gets paid for doing. Word descriptions don't do justice to the work. If you missed the slide show, you can go to their website to see some of the examples for yourself. Truly amazing items made from a normally not pliable material. And be sure to check out the Handee Shelf, industrial wine rack, Couple On A Shelf, and the not-steel-but-very interesting 1962 Porche Coupe Car-BQ. If you would like a quality steel device or just a durable, different and usually quite heavy thing-a-ma-jig, contact Damian at 505-341-2900.

♦ Welcome to our newest member: Adam Halpern representing Dental Cooperative.
adam@dentalcooperative.com

♦ Second announcement of a prospective member:

Yearout Mechanical

Representative: Tom Payne

If you have an objection to this company becoming a member, or if you have any information that you feel should be considered in the application review process, please contact Jack Zipper - Committee Chairman, as soon as possible.

Business Leads:

Aladdin Bail Bonds opening at 625 6th Street NW
— Lionel Specter —Zeon Signs

Reciprocity:

Thank you to Aaron Rodgers for having us install a backup camera and toolboxes on his Yukon.

Thank you to Timmy Simms for purchasing a lift-gate, custom rack and many other items.

Thank you to Kevin Lorenzen for asking us to install 4" oval overflows.

— Phil Kenny —Trucks Unique

- ♦ We were slightly under-attended on Tuesday with about 9 of our members away for the cruise. I am not aware of any calls for bail, so presume that they are having a good time. We are looking forward to the stories that they will bring back from the adventure.
- ♦ Mario is preparing the new roster book, incorporating any member information changes since the last publication. If you have not made corrections to information that you know needs to be changed, contact Mario NOW. Steven will be publishing the new books in the very near future.
- ♦ Thought for the day:
When you are arguing with a fool, make sure that he is not doing the same thing.

Badge Board Greeters

Jan 27th Chris Fogel - Aspirion Accounting & Consulting
Feb 3rd Kevin Lorenzen - Aflac
Feb 10th Don Clark - ABQ1
Feb 17th TJ Maloy - Waterjet Cutting
Feb 24th Phillip Menicucci - Paramount Custom Cabinets
Mar 3rd Pat Maloy - Maloy Mobile Storage

Upcoming Speakers

Jan 27th Jon George - Southwest Myotherapy
Feb 3rd Chris Fogel - Aspirion Accounting & Consulting
Feb 10th Round Table Discussion
Feb 17th Mike Deveraux—Document Imaging of the Southwest
Feb 24th Chez Steel - Century Bank
Mar 3rd Chuck Mitchell - Etheridge Tire

Contact information for Executive Director: Mario Hernandez
Phone: 505-239-0259 email: hernmar129@yahoo.com
Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113