

EAGA Business Builder

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Today's speaker was Kathy Foster, Community Outreach Specialist and Rodney McNeese, Executive Director of behavioral health finance - UNM Hospital



The UNMH group has three primary responsibilities: Patient Care, Education and Research. They accomplish their goals through a wide variety of locations, programs, services and staff. The UNM Hospital organization is a rather expansive conglomerate of health care, and related services. Their hospitals include: the main hospital facility in Albuquerque; the Children's Hospital; Carrie Tingley Hospital; UNM Children's

Psychiatric Center; UNM Psychiatric Center; and UNM Cancer Center. UNMH operates a Level 1 Trauma Center, that treats about 90,000 emergency patients and over 450,000 outpatients each year. They also operate a 24 hour pediatric emergency care facility, as well as 43 off-site clinics, including 25 in the Albuquerque area. The hospital further expands services into New Mexico's rural communities through a nationally recognized Telemedicine/Telehealth network that links patients and physicians throughout the state to the most up-to-date research and medical information available. UNM Hospital system operates in about 2 million square feet of space; they have almost 6,200 employees, including 1,000 medical physicians; their main hospital serves as the primary hospital for the UNM School of Medicine and UNMH shares missions and resources with UNM's College of Nursing, College of Pharmacy and New Mexico Poison Center. UNMH is charged with providing medical services to all citizens of Bernalillo County, insured or not. That responsibility contributes their regular occupancy rate of 95%. That is substantially higher than the 85% industry standard. Funding for the services is always a challenge. Primarily it come from Medicare, HMOs, and from the 2008 mill levy. The huge operation of UNMH overall includes about 80,000 ER visits; 176,000 in-patients; 3,000 births; 3,400 trauma treatments; and 541,000 outpatient services each year.

- ◆ It was great to see Van White in attendance at today's meeting. He is a tremendous supporter of EAGA... and has been since the beginning. It is always good to have him in the house.
- ◆ April 21st will be 'Prospective Member Day'. Please invite a prospective member to breakfast that day. We are interested in adding quality companies and representatives to our organization, so if you know of a company that fits the qualifications, please bring their representative to breakfast on April 21st, It will be a great opportunity to introduce them to EAGA. Please let Mario know that you are bringing a guest. We want to be properly prepared with seating and food.
- ◆ If you are interested in hosting an EAGA Open House at your place of business, please contact Mario or President Klint. Prior open house events have proven to be a very educational experience for the attendees; and a beneficial exposure for the host. Please give it some thought. If your business operations are conducive to hosting an open house, we would appreciate a tour.
- ◆ Board Members please note: In order to accommodate travel schedules, April's meeting has been moved up a week, so will now be right after breakfast on April 7th. That is this next meeting.
- ◆ Since this is the Easter weekend, it is appropriate for a little discussion of easter eggs. Easter eggs are commonly thought of as the colorfully decorated objects, but 'easter eggs' is also the term used for hidden tricks or codes in software. Here are a couple of Google easter egg examples. Give them a try—pretty fun.
 - 1) In the search bar type "do a barrel roll";
 - 2) paste this into the search bar and hit enter. You should still type a search, like eaganm.com, into the search box, even after the first event. <http://mrdoob.com/projects/chromeexperiments/google-gravity/>
 - 3) Type zerg rush into the search bar. Use the mouse to destroy the circles before they clear your screen.

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EAGA CAMPING AND FISHING ON THE SAN JUAN APRIL 24TH - 26TH



**Sign up sheets will be available at breakfast meetings,
beginning this Tuesday, April 7th.**

Business Leads:

None noted today

Reciprocity:

None written down today

◆ We have a great set of EAGA Spring and Summer Events coming up:

April 24th through 26th. Fishing/Camping on the San Juan. What a great way to spend a weekend. Sign up sheets will be available at our Tuesday breakfasts. Information and directions then, as well.

June 6th. Saturday Golf Outing at Sierra del Rio Golf Club in Elephant Butte. 10am shotgun start. Bus service is included for those that do not want to drive. Costs are \$60/guest, \$20/member & \$100 hole sponsorships. Sign up sheets will be available at breakfast starting in April.

Summer Bash is scheduled for Saturday, July 11th. Shaping up to be another great event. More information will be provided in the upcoming weeks.

Christmas Party will be December 5th at the Downtown Hyatt. More details in a few months.

Badge Board Greeters

Apr 7th	Jon George - Southwest Myotherapy
Apr 14th	Phillip Menicucci - Paramount Custom Cabinets
Apr 21st	Garrett Hennessy - TLC Plumbing
Apr 28th	Chuck Mitchell - Ethridge Tire
May 5th	Rick Reese - Blue Ristra
May 12th	Michael Dennis - HUB International Insurance
May 19th	
May 26th	Memorial Day Holiday Week - NO MEETING
June 2nd	Michael Edwards - New York Life

Upcoming Speakers

Apr 7th	Phil Kenny - Trucks Unique
Apr 14th	Scott Lardner - Rocky Mountain Stone
Apr 21st	Don Clark - ABQ1
Apr 28th	UNM School of Engineering
May 5th	Jim Asperger - Crest Mechanical
May 12th	Tom Payne - Yearout Mechanical
May 19th	Michael Edwards - New York Life
May 26th	Memorial Day Holiday Week - NO MEETING
June 2nd	Fred Snoy - Urology Group of New Mexico

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