

# EAGA Business Builder

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Today's speaker was Steven Douglas - Demand Printing Solutions



Mr. Douglas, and his company Demand Printing Solutions, provide the very best quality in printed material - and all the related services too. They offer full color printed documents via their 'standard', sheet-fed, 5-color offset machine, and personalized documents with quicker turn-around time via their digital service center. DPS is the only facility in New Mexico that has in-house capability to do foil stamping and embossing or debossing. They can produce brochures, flyers, advertisements, manuals, labels, or just about anything paper-product related that you would want. But that is not all they do. Demand Printing Solutions is a full-service place. They

can take the product was just printed for you and they'll cut it; bind it or fold it (won't matter if you want single fold; triple fold; letter fold)...and they also get it ready for mailing. As Demand Printing Solutions' brochure says: "Printing—binding—finishing—mailing—DONE." Steven seems suited for that industry. The 'multiple copies—large and small format' theme carries over to the personal lives of Steven and his wife, Emily as well. They have 7 children (so far) and 6 grandchildren (so far). Their children range from the large format 28 year old Brandon (who with his wife Briana, have 6 children; 3 of which are adopted), to the small format, 4 year old Rigby. Steven says Rigby will be their last child, but he said that about 17 years ago - after EmmaGrace was born, but before sons Scotlan (8yrs old), Emiston (6 Yrs old), and Rigby. And in describing one of the pictures of he and Emily sporting big smiles, Steven said " here is Emily and me at Spring Training". The current family members are: the afore mentioned Brandon; Stafford, a 23 year old accomplished film and TV actor (see him in Manhattan again this season); 21 year old Easton, General Manager of Chipotle on Menaul and moving up in those ranks; 18 year old EmmaGrace, working at Chic Filet while finishing her degree at CNM; and the 'youngsters' Scotlan, Emiston and Rigby. Seeing the photos, listening to Steven's presentation, and hearing of the various accomplishments of all the kids, it is easy to understand why they are so proud. Steven and Emily don't promote their own accomplishments, but are quite busy as well. Emily teaches at all grade levels, from Kindergarten through High School, as she home schooled every one of their children...and that while putting up with Steven. Steven manages to keep himself occupied during his 'spare time' as well. He has put his own acting career on hiatus for now, but is still continues as a guitar playing member of the Blues / Rock Band, Black Smoke. Sounds like a pretty busy, but productive life. Steven may or may not want to provide advise on raising a large family, but he certainly is agreeable to providing information and service for your printing needs. If you need anything in the way of printed paper goods Steven Douglas at DPS is the person to call 505-881-2927. They will produce a quality product whether the job is many thousands, or one. Steven says that a quantity of one is their minimum for most jobs. He has tried to efficiently produce less than that, but it just doesn't work out. 505-881-2927

- ◆ Welcome to our newest member: Manuel Ortega, president of Ortega's Appliance Service, representing the EAGA category of Appliance Service.
- ◆ Congratulations to the 3 new members of our Board of Directors:  
Jerry Becker Kyle Tidmore and Robert Biernacki
- ◆ Builders Source is hosting an Open House after breakfast on Tuesday, June 23rd. Their facility is located at 308 Menaul NE. Phone number 505-889-3001. Mike plans to begin right after 8:30 and has some great products to show us. The ultimate coffee maker; steam ovens and inductive cook-tops; to name a few.
- ◆ This Tuesday (June 23rd), in honor of Father's Day, our breakfast menu will include Eggs Benedict with green chile hollandaise sauce and hash browns.
- ◆ Summer Bash - July 11th at the home of Pat and Mary Beth Maloy. 10801 Elena NE. Cocktails at 5:00PM; Dinner at 7:00PM; Games, laughter and a great time. Mr. Hall and Mr. Deveraux have the food almost all planned. There will be steaks, smoked pork and chicken parts (not yet decided on leg-quarters or thighs). If you are not yet on the attendee list, be sure to sign up on Tuesday. Guests are welcome (\$25 each).

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### Business Leads:

Starbucks is building at 4407 Lomas NE. Opening scheduled for August 26th.

- Lionel Specter - Zeon SIGNS

### Reciprocity:

A BIG SHOUT OUT—Thank You to Terry Roberts—Rocky Mountain RV & Marine from Lionel Specter.

- ◆ The 2015 EAGA Golf Outing was, once again, a great event -in spite of the weather. Thank you to Chairman Jerry Becker and all that assisted in making it work. A special thank you to the hole sponsors:

<i>Scott Peck - MP Group, Inc</i>	<i>Wayne Pollack - Peoples Flowers</i>	<i>Tom Keleher - Keleher McLeod</i>
<i>Paul Hanna - Hanna Plumbing &amp; Heating</i>	<i>Bruce Hoover - Business Environments</i>	<i>Soren Thomsen -TEMA Contemporary Furniture</i>
<i>Jay Weingardt - Fitness Superstore</i>	<i>Karl Kirsch - Omalley Glass</i>	<i>Brock Carter - Safety Counselling</i>
<i>Klint Hall - Lobo Wealth Strategies</i>	<i>Jerry Becker - Steamatic</i>	<i>Mike Williams - Builder's Source</i>
<i>Michael Berezniak - Albuquerque Pipe &amp; Pump Supply</i>	<i>Phil Houser - Documents Solutions</i>	<i>Mike Sei - Midway Office Supply Center</i>
<i>Joe Kirkpatrick - Auto Glass Services</i>	<i>Mark Tobiassen - Action Coach Business Coaching</i>	<i>Jack Thompson - Legacy Mortgage</i>

- ◆ Instructions for how to log into the EAGA website — [eaganm.com](http://eaganm.com) User name is the first initial of your first name and your entire last name. As an example: [mhernandez](mailto:mhernandez) If you have not yet set up your password, or if you don't remember the one that you did set up, select the 'Forgot Password' option located just below the password entry box.
- ◆ There will not be a meeting on July 7th in honor of Independence Day.

### Badge Board Greeters

June 23rd	Rion Marcus - New Mexico Chiropractic Center
June 30th	Raul Rodriguez - Kings of Wrap
July 7th	<b>Forth of July Holiday Week - NO MEETING</b>
July 14th	
July 21st	
July 28th	

### Upcoming Speakers

June 23rd	Ken Easley - Empire Builders
June 30th	Gary Beck - Concentra Medical Centers
July 7th	<b>Forth of July Holiday Week - NO MEETING</b>
July 14th	Patrick Garr - Expense Reductions Analysts
July 21st	Rion Marcus - New Mexico Chiropractic Center
July 28th	Round table discussion