

# EAGA Business Builder

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Today's presentation was by Garrett Hennessy - TLC Plumbing & Utility



In addition to his speaking today, Garrett also brought along a videographer that captured the event on tape (or magnetic media). Probably the intent was to have proof of what he said in case there are inaccuracies with this printed word...Garrett's father was a member of the 25th infantry and, needless to say, the family moved around a bit. Garrett attended 5 different schools during his K through 5th grade days. Exploring "Where The Wild Things Are" in new neighborhoods was an almost annual event for Garrett and his trusty side-kick (and brother) Tim. Ultimately, Dad retired from the military and took up residence here in Albuquerque, where, for about 6 years, he was the Administrator at UNMH. By then, Garrett was doing his own thing, but following, a little, in Dad's footsteps. The younger Mr. Hennessy graduated through the ROTC program at Notre Dame and became an officer in the 1st Cavalry and 2nd Airborne Divisions. He did not make it a career though, and in not doing so, saved his daughters, Clara and Nora, from having to play the "Where the Wild Things Are" adventure for themselves. Garrett left the military in 1990 and moved to Albuquerque. He earned a Masters Degree in Finance from UNM, then planned to proceed on to California. Garrett's wife, Patty, however, threw an anchor out before that ship could sail -she had just been accepted to the UNM School of Law, and commuting from California would cause difficulties. Staying for the degree proved to be a wise choice when Patty graduated 3rd in her class. Since they were staying in Albuquerque after all, Garrett decided to take on ownership of Express Employment Professionals (E.E.P.). That was a temp-to-hire type of business that his father operated, but was quite ready to leave. E.E.P. provided opportunities for potential workers; and it provided HR services for companies. Those days, Garrett also had a lot of other hats in the closet too. Besides the E.E.P. duties....He is an accomplished marathon runner. Participating, and finishing quite high, in over 30 full marathons [you won't see that info in the video. Only here]. For a time, Garrett was a "Gift Officer" for the Lobos (that required him to coerce \$25,000 donations from financially successful supporters—probably a much more stressful and time consuming thing than the marathon running); Garrett was also, for a couple of years, the Director of Integrated Affairs for Mayor Berry—basically a lobbyist attempting to get the various city departments to play nice together. The 'not E.E.P.' work used up a lot of Garrett's energy and was becoming a definite hindrance to the real E.E.P. work, so he discontinued the side stuff to work almost full time at the employment agency. That was also the time when Garrett accepted an invitation to join EAGA. The EAGA/Express Employment combination led Garrett to opportunities that blossomed into his current challenge. TLC Plumbing & Utility (that's the company that Garrett is actually here to talk about today) had acquired Big J Enterprises and was in need of additional management staff. TLC chose to use the services of E.E.P. in their search for qualified applicants. Being the professional that he is, Garrett ultimately found the person that both he and TLC determined to be most appropriate for the job. That was Garrett Hennessy. He is now the VP of Development at TLC Construction (the previously Big J side of the company). Garrett stays out of operations for the residential side of TLC. Per Dale, that's a 'not broke, don't fix it' thing. TLC continues to grow. As noted, their Plumbing (for business and residential customers) and Utility (city and other governmental) side continues to go full throttle, and the now TLC Construction side, begins to expand the company in a different, but substantially related direction. If you have a need for any of the TLC services, you can give Garrett a call. 505-730-0700. You could probably also tap into Garrett's experience in other matters too. If you want to know what its like to check out the wild things in a neighborhood, bring along a couple of bicycles; and if you want to know what its like to be on the Gift Officer's short list, bring along someone else's wallet. But be sure to call him for assistance or information on all the things that TLC can do. Garrett will help you directly with the construction services and will refer you, unless Dale is not looking, to someone else that can take care of your plumbing needs. Garrett—505-730-0700; TLC—505-761-9873; Dale—505-761-9696

- ◆ We will elect two new Board members during our December 15th meeting. Qualifications require at least one year membership in the organization. If you are interested in nominating someone, or if you are interested in the position for yourself, please tell Robert Biernacki as soon as possible. Robert's contact information: email: Robert@waterquest.com cell phone: 505-991-3636

Contact information for Executive Director: Mario Hernandez

Phone: 505-239-0259

email: hernmar129@yahoo.com

Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113

## Business Leads:

NOAH'S EVENT VENUE is opening at 4591 Vista Fuente, NW (opening set for January 2016).

THE ASK ACADEMY is opening at 4550 Sundt Road, Rio Rancho.

Starbucks is opening a new store at 1000 Rio Grande NW.

- Lionel Specter - Zeon Signs

## Reciprocity:

Thank you to Rick Reese-Blue Ristra for the calendars that were passed out today.

- John Menicucci—Berger Briggs Realty

### ♦ Second announcement of prospective new member:

Job Retriever, LLC

Category: Tasking Company

Representative: Mark Stensland

Sponsor: Mike Skolnick

If you have an objection to this company becoming a member, or if you have any information that you feel should be considered during the application review process, please contact Committee Chairman, Jack Zipper, (jdzipper@comcast.net - 505-259-5959), as soon as possible.

- ♦ There will not be meetings on December 22nd and December 29th so that our members can enjoy their families and other events of the holiday season.
- ♦ This month's Board of Directors meeting will be held on Wednesday, December 9th. Time: 5:30pm. Meeting place: Gold Street Caffe, 218 Gold Ave, SW.
- ♦ Please check your very old filing cabinets and your attics to see if you have copies of any old EAGA documents and other memorabilia. Bulletins, rosters, photos, scrolls, stone tablets etc would be great. If you are a second generation representative, you may have even more of an opportunity to find something. If you find anything, please contact Bill McCabe or Mario.

## Badge Board Greeters

Dec 8th Ken Easley - Empire Builders  
Dec 15th  
Dec 22nd No Meeting - Christmas Holiday  
Dec 29th No Meeting - New Year Holiday  
Jan 7th  
Jan 14th

## Upcoming Speakers

Dec 8th Randy Baker - DRB Electric  
Dec 15th Eric J. Layer - Association of Commerce & Industry Vice President  
Dec 22nd No Meeting - Christmas Holiday  
Dec 29th No Meeting - New Year Holiday  
Jan 7th  
Jan 14th

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