

EAGA Business Builder

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Today's presentation was by Jason Espinosa and Eric Layer with NMACI



Mr. Espinosa is the President, and Mr. Layer is the Vice President, Communications and Member Relations of NMACI, which is an acronym for New Mexico Association of Commerce and Industry. The Association works to "...promote commonsense, pro-business policies that will grow our economy and create better opportunities for all New Mexicans." The policies that NMACI promotes come directly from the Association's membership. They use their

extensive experience in governmental relations, and their strong, positive, reputation with legislators to promote policies and assist with interactions that are beneficial to New Mexico businesses. NMACI has a current "to Do List" with their six primary initiatives. 1) Unemployment Insurance. The fund that makes the payouts has been substantially reduced by payouts over the past few years. They have a goal of rebuilding the fund to \$400 million. The 'problem' is that their plan is to reach that goal as soon as possible. In order to reach that level, the administrators have increased the reserve factor calculations a burdensome amount. NMACI is working to encourage a more 'get there over time' approach that would result in the required payments into the fund being more tolerable. 2) Capital Gains Roll Over Tax Credit. This would provide better access to investment capital by reducing the taxes on capital gains if the business were to reinvest the proceeds in New Mexico. 3) Workers' Compensation. The current focal point in this matter is to require a reduction in payments to someone injured while under the influence. Legislators with agendas for personal gain are currently blocking this obvious adjustment to the system. 4) Preemption. This initiative is to get a requirement that local regulations cannot be greater than that imposed by state level regs. 5) Legislative Jobs Council. This is where the Association attempts to have various other entities focus on all aspects of jobs in the state. Currently there is actually a positively functioning coalition of representatives from ACI; NM House; NM Senate; Unions; and Business. Amazing, but true. There are obviously still many avenues to travel, but it is definitely a positive that the group has influenced a LETA Fund increase to \$50 million and has secured increased funding for jobs training; for promoting the state and for tourism. 6) Read ID. Yeah, another figuratively "no brainer" to some of us, but apparently a literal "no brainer" to the actual decision makers. My interpretation of the issue, not the words of our presenters today. NMACI has the single purpose of helping improve the business climate for all New Mexicans. The group is working on many more issues than those listed above. You can get involved by becoming a member. Contact Mr. Layer, Mr. Espinosa or any of their staff at 505-842-0644 or info@nmaci.org. You can review all their efforts and find a membership application by visiting www.nmaci.org

- ♦ Congratulations to our two newest Board Members: David Rodriguez and Phil Houser
- ♦ Thank you to the Selection Committee and to all the nominees that put their name in the hat for the available seats on our Board of Directors. We appreciate your interest and desire to be involved.
- ♦ There will not be a meeting on December 29th so that our members can get a head start on the New Year celebrations.

The previous list of past presidents stopped with year 2006. Below are those that served from 2007 through 2015

Tom Lescure	January 2007	Benny Kjaer	January 2010	Phillip Menicucci	January 2013
Tom Payne	July 2007	Gary Oppedahl	July 2010	Damian Lusch	July 2013
Herman Mitchell	January 2008	Jay Weingardt	January 2011	Karl Kirsch	January 2014
Mario Hernandez	July 2008	Jason Caldwell	July 2011	Kevin Lorenzen	July 2014
Mike Deveraux	January 2009	Luis Alvidrez	January 2012	Klint Hall	January 2015
Mike Sei	July 2009	Ken Easley	July 2012	Pat Maloy	July 2015

Contact information for Executive Director: Mario Hernandez

Phone: 505-239-0259

email: hernmar129@yahoo.com

Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113

Business Leads:

None today

Reciprocity:

Thank you to Lionel Specter -Zeon Signs for the great service on repairing 2 signs at shopping centers we manage.
- John Menicucci - Berger Briggs

Patrick Garr has some property for sale. See the attached pages for a description and details. 505-710-9499

Bobby Jackson knows an experienced bookkeeper that is looking for employment. Contact Bobby-505-710-9499



Wishing you and your families a very Blessed Christmas!
A very Happy Hanukkah! A Happy Anniversary!
And to those that don't feel included in at least one of those greetings, we wish you a happy and food filled weekend!



Badge Board Greeters

- Dec 29th No Meeting - New Year Holiday
- Jan 5th Rion Marcus - New Mexico Chiropractic Center
- Jan 12th
- Jan 19th
- Jan 27th

Upcoming Speakers

- Dec 29th No Meeting - New Year Holiday
- Jan 5th Luis Alvidrez - Upward Motion Personal Training
- Jan 12th Michael Dennis & Kit Turpen - HUB International
- Jan 19th Patrick Garr - Expense Reduction Analysts
- Jan 27th

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Beautiful and Secluded View Lot for Sale in Placitas Homesteads – 2 Acres



- Lot 20-1 in Placitas Homesteads
- 4 miles (10 minutes) from the I-25/165/550 intersection
- Amazing views of the Sandias
- Many mature pinon trees on the lot
- Excellent building envelope
- All utilities already at the street (water, gas, electricity, cable)
- Requires septic; however, soils testing is complete, and the septic permit is available.
- This is the one and only lot available in this section of Homesteads
- The lot is part of the Placitas Homesteads Homeowners' Association and is protected by the association's covenants
- Optional home plans available
- Lot diagrams, plat, road co-op, and water co-op documents all available

- Directions

- From the I-25/165/550 intersection turn east toward Placitas and drive approximately 4 miles to Homesteads Road on the left (first turn after “The Merc” shopping ctr)
- Left on Homesteads Road to Calle del Norte
- Left on Calle del Norte to Calle Final
- Lot 20-1 is on the left across from the cul de sac at the end of Calle Final

Asking \$99,000 or best offer

For additional information contact Patrick Garr at 505.710.9499 or pjgarr95@gmail.com

