

# EAGA Business Builder

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March 15, 2016

Today's presentation was by New Mexico State Senator Mark Moores



Kent Cravens arranged for Senator Moores to be our guest speaker today. Senator Moores provided us with a summary of the actions taken during the recently completed 2016 Legislative Session. This was a 30 day session, somewhat limiting the introduction of bills and the amount of time to act on any that were introduced. The primary focus for a 30 day session is to pass a balanced budget for the year. The Legislature did accomplish that, in spite of the current challenges caused by the decrease in oil and gas prices. For the consumer, lower fuel prices at the pump are a good thing. But it is just the opposite for the state, which relies on oil and gas royalties for about a third of its budget. This year there were opportunities to shift unused funds from various agencies and programs into the General Fund, but those particular opportunities will not be there next year. If the oil and gas prices remain low, or go lower, achieving a balanced budget in the next session will be extremely challenging. Another accomplishment of this recent session, is the passage of the Real ID legislation. After 5 years of arguing between the parties, they came together this round. Senator Moores' position is that it is not an issue regarding legal or illegal residents; it is a national security issue. Organized crime groups were (probably still are) actually flying people to New Mexico for the single purpose of obtaining an unquestioned driver's license. Those folks then go elsewhere and no one really knows how they are using their new IDs. The Department of Homeland Security has granted our state an extension so that New Mexico drivers' licenses will still be considered valid identification until 2020. At that time only Real ID licenses will be recognized. Between now and then, New Mexico residents will be offered the opportunity to choose Real ID licenses. If switching, they will be given credit for any unused portion of the fees that were previously paid for the current license. In the recent session, there was also beneficial work on the Unemployment Insurance Fund issues. It is now to the point that a business is able to see a lower rate as a result of them having a lower experience modifier. Concerning expectations for the next legislative session: Right To Work legislation will be introduced again. It is likely that there will be some effort to change the gross receipts tax regulations, although meaningful change will be difficult because of the accumulation of exemptions that are now in place. Folks benefiting from those exemptions will quite likely fight any change that they perceive to be detriment to their benefit. The budget, as mentioned earlier, could be a large problem. Education, Medicaid and Public Safety make up a large portion of the current \$6 billion budget. Approximately 44% of our residents receive some form of Medicaid. That takes a lot of dollars to fund. Whatever issues come up in the next legislative session will very much depend on the upcoming elections. In the 2012 elections, for the first time in 62 years, Republications gained a majority representation in the House. In the Senate, the democratic party currently has a majority by a margin of 24 to 18. Any material change in party balance would likely mean a shift in focus and legislative endeavors. Thank you Mr. Cravens for arranging the Senator's visit, and Thank you Senator Moores for taking the time to provide us with the legislative update, and the willingness to candidly answer all questions from the audience. If you would like to have additional information on New Mexico's Legislative activities, or the Senator's perspective on the upcoming New Mexico elections; or if you have an issue that you would like to discuss with the him, you can find Senator Moores' contact information, and a bit of his personal legislative actions, at the following website:

[http://www.nmlegis.gov/lcs/legislator\\_details.aspx?SPONCODE=SMOOR](http://www.nmlegis.gov/lcs/legislator_details.aspx?SPONCODE=SMOOR)

♦ **Second announcement of prospective new member:**

Berger Briggs Real Estate & Insurance  
 Category: Construction Surety Manager  
 Representative: Joseph Menicucci  
 Sponsor: Robert Biernacki

If you have an objection to this company becoming a member, or if you have any information that you feel should be considered during the application review process, please contact Committee Chairman, Jack Zipper, (jdzipper@comcast.net - 505-259-5959), as soon as possible.

Contact information for Executive Director: Mario Hernandez

Phone: 505-239-0259

email: [hernmar129@yahoo.com](mailto:hernmar129@yahoo.com)

Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113

## Business Leads:

None noted today

## Reciprocity:

Thank you to Mike Edwards for exploring a conference presentation for my company.

-Patrick Garr - Expense Reductions Analysts

Thank you to Steven Douglas for partnering on a job for Lovelace Medical Center

- Rick Reese - Blue Ristra

- ◆ Congratulations to Lee Trussell on his recent induction to the University of New Mexico's Anderson School of Management Hall Of Fame.
- ◆ The next EAGA wives meeting will be at 11:00 AM on April 7th at Le Peep, 4921 Jefferson NE. If you have any questions, please contact Denise Kenny - [denise@trucksunique.com](mailto:denise@trucksunique.com)
- ◆ Spring is now here and a new round of EAGA events are planned. Our Golf Outing will be May 21st at Elephant Butte; Fishing, or maybe camping, or some similar get together in late May or June; Summer Bash in July, and other events throughout the year. Specific details will be provided by as things are formalized. Plan on participating in the events, and even better, plan on being involved on the committee for the event(s) that most interest to you. Always a great time, and great opportunities to interact with other members in informal settings where fun is the designed intent.
- ◆ Please see pages 3 through 6 of this publication for information from Jeff Sakamoto regarding the special EAGA rate during April at Heritage Hotels' new El Monte Sagrado facility in Taos.

## Badge Board Greeters

Mar 22nd	Phil Houser - Document Solutions
Mar 29th	Manny Ortega - Ortega Appliance Service
Apr 5th	
Apr 12th	
Apr 19th	Tom Keleher - Keleher & McLeod
Apr 26th	
May 3rd	

## Upcoming Speakers

Mar 22nd	
Mar 29th	Soren Thomsen - TEMA Furniture
Apr 5th	Mike Caldwell - Armed Response Team
Apr 12th	Michael Johnson - Shockwave Defense
Apr 19th	Round Table and Prospective Member Day
Apr 26th	Dan Mowery - Rader Awning
May 3rd	

Contact information for Executive Director: Mario Hernandez

Phone: 505-239-0259

email: [hernmar129@yahoo.com](mailto:hernmar129@yahoo.com)

Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113

ARRIVAL:  NIGHTS: 1 ADULTS: 1 KIDS: 0 SPECIAL CODE:  GROUP CODE:

[ROOMS](#) [SPA & AMENITIES](#) [DINING & NIGHTLIFE](#) [MEETINGS & WEDDINGS](#) [OUR STORY](#)

**BOOK NOW**

**EL MONTE**  
**SAGRADO**  
LIVING RESORT AND SPA\*

TAOS

# SPECIALS & PACKAGES



Special Offer - Save 20%  
Enjoy Spring Break Savings NOW!



Special Offer - \$50 Food & Beverage Credit  
Escape to our mountain resort and get rewarded!

Date: Friday, March 11, 2016

2 GUESTS  
 Adults: Children  
 1 0

SPECIAL CODES  
 ADVANCED SEARCH

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	
\$ 136	\$ 136	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 215	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120	\$ 120

Selected Dates     Rooms are available.     No Availability

ROOMS SPA & AMENITIES DINING & NIGHTLIFE MEETINGS & WEDDINGS OUR STORY

Date: Friday, March 11, 2016

**2 GUESTS** Adults: Children 1 0

**SPECIAL CODES**

Discount Coupon

Group Code

Corporate/Promotion Code

EAGA

Travel Industry ID

**ADVANCED SEARCH**

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	
\$136	\$136						\$120	\$120	\$120	\$100	\$215	\$215	\$215	\$215	\$215	\$215		\$215	\$128	\$128	\$128	\$128	\$128	\$128	\$128	\$128	\$128	\$128	\$128	\$128	\$128

Selected Dates  Rooms are available.  No Availability

Refresh Calendar

Modify or Cancel a Reservation or Itinerary

**CHECK AVAILABILITY**

April Rate only \$104/night

