

EAGA Business Builder

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Today's speaker was Nick Minetos—PEO Emperor



The youngsters in our group may not know, but in the last century, when The Chairman of The Board was on the stage, it meant that Frank Sinatra was about to put on a show. But that was the last century. This is the last half of 2016, and when the Chairman of The Board is at the EAGA podium, it means that you will be hearing some words of wisdom from Mr. Nick Minetos. Nick is also The Emperor of PEO Emperor. His company is a broker for Professional Employee Organizations and HR Service Providers. What does that

mean? Businesses have employees...and that translates into a businesses have a huge amount of opportunities, requirements and responsibilities. Payroll has to be calculated and paid (don't forget the direct deposits; garnishments, debit card loading—and was there supposed to be overtime calculated?); taxes have to be reported and paid (at the right time and via the proper method); benefits have to be managed (health insurance-don't forget all those new A.C.A. rules; vision; dental; 401k plans; COBRA requirements; etc.); Workers Comp has to be handled (find an insurance carrier; make sure deposits have been made; take care of audits; process and monitor claims; provide Risk Management; control safety issues; and on; and on; and on). Lets not forget that the business has to have staff responsible for all that...and either in-house or external lawyers to take care of the certain-to-happen legal side of everything. Calm down...This is the time to make a single call to reach The Chairman / The Emperor / and Mr. Nick Minetos. That has a 'Bat Signal in the sky' or "S" on the T-Shirt feel to it doesn't it? Mr. Minetos can find a PEO to do all the aforementioned tasks, including accepting the responsibilities, and quite possibly for less cost than the group of in-house folks are able to do it. There are apparently categorizations called "Work-Site Employers" and "Common Law Employers". The business remains the Work Site Employer, responsible for deciding what employees are hired or fired; what duties are to be performed; and all that stuff. The PEO acts as the Common Law Employer and, as such, is the responsible party for most of the legal requirements, and all that stuff. Somewhat confusing, but Nick can easily explain it all. He can even get real time quotes and commitments from one of the professional organizations with which they partner. If you are still handling all your personnel related issues in-house, it may be the time to find out if there is a better, much less stressful way. Give Nick a call at 505-610-6885 and see how the easy way works. And too—this Chairman's has a limited term, and it expires in only two more months. Maybe we can get him to try a couple of Frank Sinatra tunes from the podium while the Chairman mo-jo is still working.

- ◆ The EAGA Holiday party will be Saturday, December 3rd at Hotel Albuquerque; 800 Rio Grande Blvd NW . The event starts with a cocktail hour from 6 to 7pm. Dinner from 7 to 8pm. Dancing and door prizes 8:30pm to 11pm. Sign up sheets will be available at our meetings for the next few weeks. A block of hotel rooms have been set aside for Saturday night, at the rate of \$99.00 plus tax (single/double occupancy). Reservations can be made on line through the hotel website <http://www.hotelabq.com>. Be sure to enter Group Code 1611EXEC. You can also call for reservations at 505-843-6300 or toll free at 800-237-2133 and ask to be connected to reservations. Tell them you would like to be placed within the "Executive Association of Greater Albuquerque" block of rooms. Please note, the reservations cut-off date will be November 12, 2016. After that date, any remaining rooms within the block will be released.

Contact information for Executive Director: Mario Hernandez

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Business Leads:

None noted today

Reciprocity:

Thank you to Chuck Mitchell—Ethridge Tire for checking out a car for my daughter.

— Jack Zipper

Thank you to Klint Hall—Lobo Wealth Management for one-on-one sessions with our employees.

Thank you to Rick Reese—Blue Ristra for doing a great job on promo pens and key chains.

—Terry Roberts - Rocky Mountain RV & Marine

♦ Welcome to our four newest members: (Left to right in the photo below)

Black Briar, Inc— Representative, Mike Predika

Downtown Historic Bed & Breakfast— Representative, Steve Grant

Gorman Industries, Inc— Representative, Scott Gorman

WSI Web Enhancers— Representative, Jukka Jumisko



- ♦ During our meeting, the second Tuesday in December, we will have elections to replace four Board of Directors whose term will expire at the end of the year. Nominations are open for anyone that has been an EAGA member for 1 year or more; and is currently in good standing. If you are interested in nominating someone, or yourself, contact Robert Biernacki or Mario Hernandez as soon as possible.
- ♦ The next meeting of EAGA wives will be held on Thursday, November 10th at 8:00AM at Le Peep on I-25 & Jefferson. Contact Denise Kenny denise@trucksunique.com for more information.

Badge Board Greeters

Nov 1st Scott Lardner—Rocky Mountain Stone
Nov 8th Manny Corrales—Vigilant Security Services
Nov 15th
Nov 22nd NO MEETING—THANKSGIVING HOLIDAY WEEK
Nov 29th

Upcoming Speakers

Nov 1st
Nov 8th Scott Peck—MP Group, Inc
Nov 15th Jim Asperger—Crest Mechanical
Nov 22nd NO MEETING—THANKSGIVING HOLIDAY WEEK
Nov 29th Tom McMahon—Sunquest Advertising