

EAGA Business Builder

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Today's presentation was by guest speaker Joe Cotruzzola from SCORE

SCORE is a 501(c)3 volunteer non-profit resource partner of the U.S. Small Business administration. The Albuquerque chapter was founded in 1974. Their mission is to help small businesses in Albuquerque and Central New Mexico to launch, grow and prosper. SCORE has been mentoring new and existing businesses for over 50 years and has a network of over 11,000 volunteers who donate their time to help entrepreneurs. The Albuquerque Chapter of SCORE has been helping small business start, grow, and prosper for over 40 years. As highly successful and experienced business professionals and entrepreneurs, SCORE mentors deliver valuable, timely, and practical advice. Whether you are a start-up or an existing business, our mentors will help you and your business open new markets, reach new customers, and achieve new goals. Mr. Cotruzzola is a facilitator for business discussions. The interactions are via a two step process: 1st are one-on-one discussions and idea explorations with the chairman. 2nd is monthly group discussions. Groups are usually 6 individuals, and each becomes a critical observer and analyzer for the other member's ideas and goals. Confidentiality is a mandatory aspect for any discussions, so members can be free to say what is needed to assist with accomplishing the primary goal. The idea is to provide clarity to each member regarding intent, procedures; and results. If you are interested in finding out more about SCORE, you can visit their website at albuquerque.score.org; or better yet, discuss it with one of the many EAGA members that are, or have been, participants.

- ◆ We extend our most sincere condolences to Paula, Jeff and all the Crouch family on the passing of our friend Jack Crouch. Jack passed away last week while on a trip to visit his son in Texas. As of Monday, services have not been finalized, but we will advise whenever we receive word about the plans.
- ◆ Our thoughts and prayers are extended to Joe Kirkpatrick while he recovers from recent surgery.
- ◆ First announcement of a prospective new member:
The Grove Café & Market
Representative: Andrew LoBue, General Manager
Category: Restaurant/Cafe
Sponsor: Michael Caldwell

If you have an objection to this company becoming a member, or if you have any information that you feel should be considered during the application review process, please contact Membership Committee Chairman, Jack Zipper, (jdzipper@comcast.net - 505-259-5959), as soon as possible.
- ◆ There is a plan to host a Happy Hour for EAGA members on Monday, May 4th, 5:30 to 7:00; at Rio Bravo Brewing. More information will be provided at our Tuesday meetings.
- ◆ Leads from Lionel Specter:
Trinity Southwest University is opening a new office at 7200 Jefferson NE.
New American Toyota facility on Alameda Blvd NE scheduled to Grand Open on May 8th.
New store going into Coronado Center SC: Love Culture

Badge Board Greeters

- Apr 18th Lou Rodges—Retriever Merchant Services / Brandon Saylor
- Apr 25th Jeff Barkoff—ServiceMaster Clean
- May 2nd Steve Grant—Downtown Bed & Breakfast
- May 9th Tom Keleher—Keleher & McLeod

Upcoming Speakers

- Apr 18th Garrett Hennessy—TLC Plumbing & Heating
- Apr 25th Adam Tafoya—New Your Life
- May 2nd Ryan Wallace—NM Solar Group
- May 9th Terry White—Sunwest Trust