

# EAGA Business Builder

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April 25, 2017

A confession - and an apology to today's speaker - I was unable to attend this meeting. My normal secondary note taker was also not available. My apology to Adam for the lack of details about today's presentation...and a promise to get caught up and provide something better in a future bulletin. Those in attendance were able to hear all the first hand details of Adam's presentation...a definite example of the benefit of attending every Tuesday morning breakfast meeting.

Today's presentation was by Adam Tafoya — New York Life



Mr. Tafoya is an Albuquerque Boy. He graduated from Highland High School. He then attended the University of New Mexico where he received a Bachelor's degree in Spanish and Portuguese. Continuing on, he received a Masters Degree in Portuguese. One would expect that using the acquired Masters Degree talents for day to day activities here in Albuquerque would not be as beneficial, or understood, as they would in some other place. Adam did spend some time using his skills in Brazil, before returning to Albuquerque. He is quite appreciative of his encounters with Mike Edwards and Klint Hall and their encouragement and assistance in his decision to enter the New York Life Insurance world. Adam has a great knowledge of the variety of Life Insurance policy types (term; universal; whole) and he can explain benefits of each one. As noted above, there is much more to the skills, knowledge and the person of Adam Tafoya. To get a much better explanation than was provided here, contact Adam Directly - 505-514-9310.

- ◆ There will be a Happy Hour on May 4th at Rio Bravo Brewing from 5:30 to 7:00 pm. The event is only for EAGA Members and their potential-member guests. EAGA will buy your first two beers. Rio Bravo is located at 1912 2nd NW. Please make sure that Mario knows you will be attending and if you are bringing a guest. Sign up sheet will be at Tuesday's breakfast.
- ◆ The Golf Outing has been postponed to a future date. There were not enough players signed up for the event to be practical. Stay tuned for further announcements.
- ◆ Summer Bash will be on Saturday, July 8th. More details will be provided soon. If you are interested in being one of the somewhat productive and always jovial Bash Committee members, contact Chairman Pat Maloy or Chairman Dan Mowery. They are always looking for new participants.
- ◆ EAGA annual Trap Shoot has been scheduled for September 22nd. More information and details will be provided in the next few weeks.

## Business Leads:

SAUCE PIZZA 7 WINE going in @ The Corner at Winrock  
- Lionel Specter—Zeon Signs

## Reciprocity:

Big thank you to Damien Pascetti  
- Lionel Specter—Zeon Signs

Please resubmit any leads or reciprocity notes that were left at the 25th meeting.  
They will be included in the next bulletin.

Contact information for Executive Director: Mario Hernandez  
Phone: 505-239-0259 email: hernmar129@yahoo.com  
Postal mail: 8100 Wyoming Blvd NE; Suite M-4 #345; Albuquerque, NM 87113

Photos from the EAGA Fishing Trip. The pictures arrived just before 6:00 am on Sunday. It appears that the fishermen were up early. Either too cold to sleep, or rearin' to go for another round of fishing before heading home. Or both. Thanks to Klint.



## Badge Board Greeters

- May 2nd Steve Grant—Downtown Bed & Breakfast
- May 9th Tom Keleher—Keleher & McLeod
- May 16th Mike Skolnick—Excalibur Realty
- May 25th Paul Losey—Covenant Schools of America
- June 6th Stan Byers
- June 13th
- June 20th Scott Lardner—Rocky Mountain Stone

## Upcoming Speakers

- May 2nd Ryan Wallace—NM Solar Group
- May 9th Terry White—Sunwest Trust
- May 16th
- May 23rd

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