

EAGA Business Builder

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Today's presentation was by Randy Baker—D.R.B. Electric



Mr. Baker was born in Farmington, New Mexico 6 years and 364 days more than half a century ago. It was not mentioned, and no one thought to ask, whether he had hair at any point in between then and now. Randy grew up in the northern New Mexico area - Farmington; Gallup; and that vicinity. His father was an electrician and Randy spent most of his summers, and plenty of other time, working for his Dad. The younger Mr. Baker learned a lot during those days. He

drove trenchers and backhoes; he helped run electrical wiring for a variety of projects around the Gallup area, including quite a few on the Indian reservation; and he learned how to climb the wooden telephone poles using those boot spur things. Seems as though, sadly, he also learned that if you let your rump get too close to the pole during a climb, the physics gets out of wack and gravity brings you down in a relatively uncontrolled and splinter filled ride. Something to be experienced only once for it to be memorable. It appears that Randy did learn more than enough electrician stuff to venture out on his own. He found himself in Albuquerque checking out work options with local electrical companies. He landed a short lived job with Harwood Electric. Short lived because after only a couple of years, Randy left Harwood and opened his own company - D.R.B. Electric. That was over 30 years ago. A lot of things have happened during those 30 years. Probably most important was Randy choosing a good accountant — one with a very wonderful daughter named Denise. Randy and Denise celebrated their 25th wedding anniversary this year. They are not only a family team, but a work team as well. The “D” in D.R.B. Electric originally stood for David, Randy’s actual first name, but it could as easily stand for Denise, the company’s President. The Bakers have raised 4 daughters and a son. Their son is working in the family business; running the service department. Two of the young ladies are living and/or studying in Spain. The other two girls live in the Albuquerque area, but their youngest will also be heading to Spain very soon for a study-abroad part of her college adventure....Randy has already been notified by the Boss that they will be spending Christmas in Spain this year. Over the years, D.R.B. has acquired a good reputation and some qualified and experienced employees. Keeping good workers is not an easy task in the current New Mexico environment. Besides the challenges that most businesses are experiencing with finding good people, the electrical companies are having a little more difficulty because the new Facebook project in Los Lunas is expected to require about 500 qualified electrical workers during that construction. That’s a huge percentage of the available pool. Randy and his crew continue to make it work though. Some of their bigger projects are the L.E.D. electronic boards at the University of New Mexico and at Adams State in Colorado; the runway lights for the T or C airport; some work on the M.O.A.B (mother-of-all-bombs) testing at White Sands Missile Range; current large projects for a car wash company and for Mick Rich Contractors; and continued work for many of their long time customers. D.R.B. has probably done the electrical work for at least one brewery as well. Mr. Baker has been known to have a pretty good sense of humor, but he did a very good job of presenting interesting aspects of his life and his work without any reference to “being shocked by events at work” or “when working for his Dad, being one of the first to wire a head for a reservation” . If you have a need for quality electrical work, or if you want a professional electrician to get involved at the design phase of your project, give Mr. Baker a call at 505-878-8500. He has the knowledge, experience and desire to discuss brewing beer—I mean—help with any of your electrical needs.

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Business Leads:

Ambassador Inn at 7401 Central NE has a name change to American Inn
Lionel Specter—Zeon Signs

Reciprocity:

None written down today

◆ President Dave's Tech Tip of the Week: The meaning of some of the terms used by the computer world...

Malware : Anything intended to damage or disable your computer.

Spyware: Intended to obtain information from your activities.

Adware: downloads advertising material

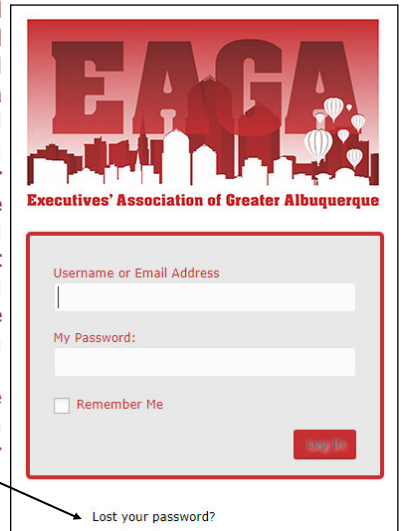
Phishing: The practice of sending emails that seem reputable, in order to induce users to reveal personal information

Trojan: Loads code onto your computer and enables criminals to spy on you and steal data.

Virus: An application that infects and spreads.

◆ Our Holiday Party is scheduled for December 9th at Hotel Albuquerque. Cocktails from 6 to 7 PM; Dinner from 7 to 8 PM; 8 to 11 PM dancing and door prizes. Sign up sheets will be available at our Tuesday meetings. More information and details will be also be provided at upcoming meetings.

◆ EAGA is working on making our website a more useful, and a more frequently visited place. There is now a section titled "Shout Out" where members can post leads and reciprocity information. In addition to the Bulletins Archive; the section to find important EAGA documents; and the member directory, the website also has a "Galleries" section that contains pictures from EAGA events. Currently you can find photos from the Trap Shoot events for 2015 through 2017; the 2017 Summer Bash; and the 2017 Balloon Fiesta event. Very soon, there will also be photos from other past Summer Bash parties and the 2017 EAGA member's cruise to Norway. The site location is eaganm.com. Most everything is limited to member only access, so you will need your user name and password. User name is the first initial of your first name and your full last name [all lower case is fine]. The password is anything you want it to be, so set it to that after your first log in. If you haven't visited the site before, or if you have a bad memory, you can get a temporary password by clicking on the "Lost your password?" phrase under the initial window. A new window will appear and you will be instructed to re-enter your user name **or** email address (the user name is as noted above and the email has to be the one that is on file with EAGA). If you have any trouble logging in, contact Executive Director Mario or President David for assistance.



Badge Board Greeters

Oct 31st	Jeff Barkoff—Servicemaster Clean
Nov 7th	Paul Jew—Moji Studios
Nov 14th	Mark Tobiassen—Action Coach Business Coaching
Nov 21st	Kit Turpen—HUB International
Nov 28th	No Meeting - Thanksgiving Holiday

Upcoming Speakers

Oct 31st	Raul Rodriguez—Kings of Wrap
Nov 7th	Lou Rodges—Retriever Merchant Services
Nov 14th	David Dworsky—Team 1st Technologies
Nov 21st	Paul Jew—Moji Studios
Nov 28th	No Meeting - Thanksgiving Holiday