

EAGA Business Builder

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Today's presentation was by David Dworsky—Team 1st Technology



David came to Albuquerque via Laughlin, NV / Bullhead City, AZ - and points west. His father had a construction company in Los Angeles, CA and after a while, decided to move the family to Laughlin, NV to open a tool repair shop. David worked with his father in Laughlin and the business was doing pretty well. The elder Mr. Dworsky decided that he wanted to move back to California, but David was not buying into the “Go West , Young Man” philosophy; especially since he had already escaped from there once before. David decided to stay where he was and keep running the tool repair company. As noted, the business was doing well and becoming more valuable. About 4 years later, David decided to sell his company to the Tru-Value organization, but he stayed on working with them. Later, he switched over to the Carlson company, and relocated to Albuquerque as part of that company. Luckily for David, and his current adventure, he convinced Mrs. Dworsky to come with him along that winding route to our city. The originating force for Team 1st Technologies actually came from David's wife, Trish. She is a decorated Algebra teacher and as part of her desire to do even a better job, attended a conference hoping to discover new ways to get her students more engaged in the learning process. The conference presented a relatively new technology called a 'clicker' that students would use to provide input and answers during their class. The devices proved to be quite successful in making, and keeping, the students interested, and paying attention; and learning. Trish encouraged David to look into the technology and see how they could make it available to others. Together, Trish and David have not only made the initial clickers available to others, they have made many other technologies available as well. As a matter of fact, Team 1st Technologies works with over 300 of the top audio-visual companies to make a wide variety of electronic state-of-the-art devices, software and knowledge available to the Team 1st clients. One of the more impressive technologies is The Nureva Span System. It is an electronic wall system that is substitutes for your white board; overhead projector transparencies; chalk board; paper handouts; presentation drawings; and everything else you now use to make presentations; training sessions; seminars or grocery shopping lists. It is basically a laser projector driven HD screen, and can be up to 10ft high and up to 40ft wide. Don't fret if your first thought was “Oh rats! Only 40ft wide”. The system can be used to scroll the visual so that it is possible to present segments of a 200 ft wide graphic. David's presentation used a 75 inch wide screen display (cost about \$4,200 before the EAGA discount) . He was able to demo many of the amazing capabilities like touch screen and on-screen: drawing; typing; expanding; moving objects; the whole nine yards. Then, if you so desire, just save the screen shot for future use, or for emailing to participants. With today's LED technology, the “screens” no longer need to be just TV looking things. They can be tall and thin displays; digital blocks; shelf tags; advertising capable mirrors; hanging display signs and more. If you have a conference room; a classroom; training facility; or collaboration area, you may be able to take advantage of the products and services offered by Team 1st Technologies. Give David and his team a call at 5015-977-5818. Or make an appointment to get a tour of his showroom and operation facility. He is happy to show you how things work and how they can work for you. And don't forget that all David's products come with a money back guarantee. And if you get a chance, get David to put his picture on the screen, then use those interactive tools to draw some long hair on him - presto you get an image of a younger Dave the Rock Band Drummer. Then hit the 'un-do' button to get back to the original picture. There you have Dave the Drummer from a current rock band. Those screens have some pretty amazing capabilities.

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Business Leads:

None written down today

Reciprocity:

None written down at the meeting today. Check the new 'Shout Outs' section on our website to see new postings there.

◆ **There will not be a meeting on November 21st because of the Thanksgiving Holiday.**

◆ President Dave's Tech Tip of the Week: Email

Electronic messaging via email was originally just a social tool. When a message was received, it was downloaded to the user's computer and read from there. As email became more of a business and standard communication tool, it also became necessary to store the messages somewhere that they could be read from multiple locations (home computer and office computer). Microsoft developed the IMAP protocol so that messages were stored on a server instead of being required to be downloaded to the user computer. Then users became more mobile, and they needed email messages to be transferred between servers in order for the messages to be accessed from many locations that usually employed different servers. Microsoft developed the SMTP protocol to accommodate the transfer of messages between servers.

◆ Second announcement of a potential new member:

Kangen Water Center

Representative: Tim Baca

Category: Water Ionization Equipment Sales & Service

Sponsor: Kevin Lorenzen

If you have an objection to this company becoming a member, or if you have information that you feel should be considered during the review process, please contact Membership Committee Chairman, Jack Zipper (jdzipper@comcast.net or 505-259-5959) as soon as possible.

◆ Our December 5th meeting has been reserved for important EAGA business discussions. We will hold elections for new Directors and we will have a vote to ratify changes to our By-Laws. That meeting will be for members only, so will be closed to guests. Please make sure that you attend on December 5th, and that you get there on time (before 7:00 am).

◆ Our Holiday Party is scheduled for December 9th at Hotel Albuquerque. Cocktails from 6 to 7 PM; Dinner from 7 to 8 PM; then 8 to 11 PM dancing and door prizes. The event is free for EAGA members and their spouse/significant other. You should plan to attend. Mario has been selecting some great items to give away at the party, and our holiday party is always an enjoyable event. Guests are also welcome. If you want to reward a good employee, impress a colleague, or just bring a friend or two, make sure that you add their names to the list at our next meeting. Cost is only \$25 per guest. Sign up sheets will be available at the November 28th breakfast meeting; and possibly the December 5th meeting. We hope to see you all there.

Badge Board Greeters

Nov 21st	No Meeting - Thanksgiving Holiday
Nov 28th	Kit Turpen—HUB International
Dec 5th	
Dec 12th	
Dec 19th	
Dec 26th	NO MEETING - CHRISTMAS HOLIDAY

Upcoming Speakers

Nov 21st	No Meeting - Thanksgiving Holiday
Nov 28th	Paul Jew—Moji Studios
Dec 5th	Business Meeting and Elections
Dec 12th	
Dec 19th	Jeff Sakamoto—Southwest Business Advancement, LLC
Dec 26th	NO MEETING - CHRISTMAS HOLIDAY