

EAGA Business Builder

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Today's speaker was Phil Kenny—Trucks Unique



Military families have a reputation for moving around the country a lot, without landing in one place long enough to establish many roots. Mr. Kenny didn't grow up in a military family, but he scoffs at the relatively meager amount of travel by those folks. Phil was born in Alba, Oklahoma, but after about 5 years, moved to Topeka, Kansas for 3 years; then to La Junta, Colorado for a couple more years; then to Dodge City, Kansas for about 5 years; and to Kingman, Kansas before moving to Woodward,

OK for his high school years. After finishing high school, Mr. Kenny headed down the road to Weatherford, OK to use his Academic Scholarship and get a degree from Southwestern Oklahoma University. After that graduation, he went to work for the IRS, and shortly thereafter, moved to Phoenix, where he stayed for 13 years. Don't let that 13 year time frame fool you into thinking that Mr. Kenny had finally settled down...but before continuing, it would be useful to provide a little background about the various way-stations on Phil's road to Phoenix. His father was an educator. The majority of moves were advancements in the elder Mr. Kenny's career. He was a teacher and coach; an Elementary School Principal; and a Junior High School Principal.; and manager of 3 schools in Woodward. Phil's own adventures included discovering artifacts at Bent's Fort near La Junta (before the Fort was restored to a historic site); experiencing and learning the history of the Old West's lawmen from the annals of Dodge City; working, as best, and humorously, as a youngster can, on his grandfather's ranch; and working in the oil patches during the boom in Woodward. All the many things that Phil did while growing up, led him to the understanding that he didn't really want to do any of that for a career. So there he was in Phoenix, a CPA & IRS Agent, working as a Tax Shelter Group Auditor. His interesting experiences continued. He got to audit the Super Cow tax shelter; even verifying the IDs on cow lips (he knew what a cow lip was from his previous ranching experience). Turns out they weren't really super cows. While working for the IRS, Phil also encountered a pretty nifty criminal investigator that was working there too. She turned out to be the future Mrs. Kenny. Phil, and apparently Denise too, still had the traveling bug. To get married, the two motorcycle enthusiasts rode from Phoenix to Socorro to acquire a license; then on to Taos where they were married by the local judge—with the witness being a person in the courthouse awaiting resolution of his traffic citations. From there the Kennys participated in the Red River Run before returning to Phoenix via Farmington, NM. The earlier note about Phil being in Phoenix for 13 years, just meant that he had an address in Phoenix for that amount of time. He had become a Certified Insurance Examiner, and the work gave him an opportunity to - you guessed it - travel. Trips to Manhattan; Connecticut; Miami; Dallas; Jackson, Mississippi; New Orleans; and a 10 month tour in Marina Del Rey. Everywhere but Phoenix. In 2003, Phil and Denise moved to Albuquerque. They had no particular reason, but they chose Albuquerque because it has easy access to a good airport for.....travel. By 2005, Phil tired of the travel. Denise had been working part time at Trucks Unique and when the opportunity presented itself, the Kennys bought that business. Trucks Unique not only provides the bells and whistles for most vehicles; they also provide after market add-ons that transform standard commercial vehicles into very functional specialty equipment. They do too many things for a detailed listing here. Phil has taken a couple of side jobs too. First - he formed the Movie Makers Location Equipment Company. That business provides a variety of trailers, vehicles and other equipment to the film industry...and modification / repair of that equipment is done by Trucks Unique. The second new addition to Phil's repertoire is as a dealer for the Apex series of Oreion vehicles. Oreion makes a variety of ATVs, Quads, and UTVs. The Apex devices are rated for a 25 mph maximum speed, but the word is that they may be able to be squeak out a bit more, if you can find anyone that knows how the tweaking screws operate (wink, wink). If you want to spiffy up your own vehicle; or if you have some commercial equipment that could use an extra functional this or that, give Phil a call 505-884-5749. His company uses only quality products that are made for the specific vehicle and job. None of those internet, or garage sale, "lets give it a shot" items. Truck Unique's motto is "If the job is difficult, we can do it now; If it is impossible, it takes a little longer." So get your stuff done at Phil's place so that it is the correct way, and with a result that will last. Another thing: If you want to make a very good impression, and let the Little Lady know just how much you care, Phil and his crew can always find a something in chrome for a birthday, anniversary, or any other really special occasion.

Business Leads:

None noted today

Reciprocity:

None written down today

Don't forget to use the 'Shout-Out' option on our website.

◆ Second announcement of two potential new members:

John Thomas Jewelers

Representative: John Thomas Mead

Category: Jewelry Retail & Wholesale

Sponsor: Phil Houser

Paylocity

Representative: Joel Sanchez

Category: Payroll & HR Services

Sponsor: Kevin Lorenzen

If you have an objection to either of these companies becoming a member, or if you have information that you feel should be considered during the review process, please contact Membership Committee Chairman, Jack Zipper (jdzipper@comcast.net or 505-259-5959) as soon as possible.

- ◆ Payments for EAGA dues can now be made via credit card. Lou Rodges will have a computer on hand at this coming Tuesday's breakfast. If you want to set up your account for payment via credit card, please be sure to get with Lou after the meeting and get your data entered into the credit card system.
- ◆ The final, official, version of our revised By-Laws are available on the web-site - eaganm.com. A copy is also attached to the February 20th Bulletin email.

Badge Board Greeters

Feb 27th	Raul Rodriguez—Kings of Wrap
Mar 6th	Mark Bidwell—Rio Grande Title Company
Mar 13th	
Mar 20th	
Mar 27th	
Apr 3rd	
Apr 10th	
Apr 17th	Kevin Lorenzen—Aflac

Upcoming Speakers

Feb 27th	Eric Berger—American Linen & Uniform Supply
Mar 6th	Pat Maloy—Maloy Mobile Storage
Mar 13th	Ron Pattison—Pattison Pension Specialists
Mar 20th	Phil Houser—Document Solutions
Mar 27th	Paul Jew—Moji Studios
Apr 3rd	Tim Baca—Kangen Water
Apr 10th	Manny Corrales—Vigilant Security Management

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