

EAGA Business Builder

Volume 14

Issue 26

eaganm.com

June 26, 2018

Today's speaker was Kit Turpen—HUB International



Mr. Turpen was born in Albuquerque - in the southeast part of the city. His younger educational days were spent at Whittier Elementary and Wilson Junior High. He started High School at Highland, but finished about 200 miles away, when his family moved to Durango, Colorado in 1975. After High School, Kit took an opportunity to continue his education via an informal, but quite interesting and enjoyable path. He became a member of an Up With People touring youth group. They traveled through North America, Canada, Mexico, Costa Rica, Venezuela and Columbia. After that adventure ended, Mr. Turpen went back Durango, and back to the formal education system. He received a Bachelors' Degree in Political Science from Fort Lewis College. What came next may have been influenced by a catastrophic event when he was growing up. His family's home burned to the ground. Their insurance agent brought the seven member Turpen family to stay at his home until the insurance company could find them suitable lodging. Whatever the motivation, in 1980, Kit Turpen began his career in the insurance business. He was 20 years old and the youngest Farmers agent in Colorado. Kit spent the next 31 years working for Farmers, including owning his own agency (conveniently named—The Turpen Agency) here in Albuquerque. In 2001 he sold that business and went to work for HUB Insurance, where he is now their Vice President in charge of sales. HUB writes many different business related policies. For today's presentation, Kit selected to emphasize the benefits of having Employment Liability Insurance coverage. In today's litigious society, there are many folks out there ready to file a claim for anything. Whether those claims are justified or not, the business could spend substantial amounts of money in defense costs - and in claims awards. Employment Liability Insurance is written to cover a business against a legal actions related to: hiring or firing practices; failure to promote; discrimination; or sexual harassment. In the complicated, and often confusing, world of lawsuits and claims, there are many potential pitfalls, and a very real potential for damaging losses to your company. It is always good to have knowledgeable experts, and friends, on your side. Your insurance companies can provide those needs. To find out more about that specific type of coverage, or about one of the many other insurance policies written by HUB, give Mr. Trupen a call at 505-228-4566. He has a tremendous amount of insurance knowledge, and he has many valuable resources to help you become educated about all the insurance options that may be of benefit to your company. When you request a presentation from Kit, you won't get a song and dance - unless you specifically request one. And in Kit's case that would be a good thing.

◆ First announcement of a potential new member:

AED One-Stop Shop
Representative: Laurence Saban
Category: Automated External Defibrillators
Sponsor: Mario Hernandez

If you have an objection to this company becoming a member, or if you have information that you feel should be considered during the application review process, please contact Membership Committee Chairman, Jack Zipper (jdzipper@comcast.net or 505-259-5959) as soon as possible.

- ◆ There will be Summer Bash attendance sheets circulating at our Tuesday breakfast meetings. Time is running short, so please sign up now so that the committee can get a count of attendees. Members and spouses are free. Guests are welcome for \$35 each. Event will be held at the Houser household again this year. If you have any questions, call one of the Committee Chairmen, Pat Maloy -505-263-3737 or Dan Mowery -505-480-8526. Final Bash Committee meeting will be 6:00pm on July 9th at Kangen Water on Montgomery.

Business Leads:

WALKER'S POPCORN CO. going in 3200 Menaul NE

YOGIS ON FIRE going in 3808 Central SE

ELEGANTE MOTEL, 2020 Menaul NE, will be re-branded RAMADA PLAZA by WINDHAM

- Lionel Specter—Zeon Signs

Reciprocity:

None noted today

- ◆ Albuquerque The Magazine is currently gathering votes for their Best Of The City contest. You have an opportunity to cast a vote for your favorite food, shopping, entertainment, personalities, and places. Since EAGA member companies are already the best of the best, it would be nice if you would use your votes to let the entire city know. Mike Blomker has some of the magazine's promotional cards that contain a printed QR-Code link to the voting. You can also find those cards at various locations around the city. Mike provided the code below for your use, however the pdf printing may compromise its readability. Your phone, or reading device also needs to be equipped with the necessary QR Code app. There is a website where you can register and cast your vote as well.

<https://abqthemag.com/events/best-of-the-city>



- ◆ We could use some Speakers and Badge Board Greeters. Please contact Kevin to get on the list, or sign up on the sheets that will be available near the Badge Board this coming Tuesday.

Badge Board Greeters

July 3rd	Lou Rodges—Retriever Merchant Services
July 10th	Rick Reese—Blue Ristra
July 17th	
July 24th	
July 31st	

Upcoming Speakers

July 3rd	
July 10th	
July 17th	
July 24th	
July 31st	Guest Speaker - Steven McKee of McKee Wallwork and Company

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