

EAGA Business Builder

Volume 14

Issue 29

eaganm.com

July 17, 2018

Today's speaker was Scott Wilson—Crane Services Inc



Mr. Wilson is not a New Mexico native. He did not mention where he was born, but the accent used to not mention it says “not New Mexico”. Scott and Mona, his wife of 23 years, have three children. Oldest son, Matthew, is grown and living in Indianapolis. Shelby is 20 years old and finishing her education at Colorado Christian University. Youngest daughter, Olivia, is 15 years old and a member of the National Honor Society at Hope Christian High School. When Mr. Wilson was high school age, (about 38 years ago) he was heading off into his currently ongoing adventure in the crane world. The year was 1981, and he started working at Crane Services, Inc—a business that was founded in 1960. In 2007 M-L Holdings acquired the company. M-L Holdings maintains a variety of subsidiaries, each with separate, but somewhat related specialties. Obviously, the Crane Services Inc acquisition became part of their crane group. Since that 2007 acquisition, that group has continued to expand. By 2011 M-L had acquired two more companies in New Mexico and Texas. Between 2012 and 2016, another Texas business and two in Colorado. After that, a Grand Junction crane service and a Chicago company's operation—there are 17 east coast locations in the group now, along with all the west-of-the Mississippi companies. That makes a lot of locations where customers can find a device for lifting up stuff. Turns out that 'crane' includes much more machinery than just those devices we occasionally see around here lifting up an I-beam or an AC unit onto a roof. Scott's company owns millions of dollars worth of 'crane' equipment. They have 'small' cranes and forklifts with 6,000 to 80,000 pound capacity; deck type devices that can handle 8½ to 15 ton jobs; rough terrain machines capable of managing 30,000 to 160,000 tons; hydraulic lifting devices with 120 to 160 ton capacity; crawler cranes with tank-treads instead of wheels - that can work with 160 to 600 ton projects. They also have 22 tower cranes. Those are capable of being a lot bigger than the 5 to 10 story devices we usually see around here. One of their larger cranes requires 36 truck-loads to get all the parts to the site. The company also has all the related equipment, like heavy rigging; cantilevers and gantries. M-L Holdings' crane group now has an “Alternative Movement Division”. That sounds like a social media activity; or symphony term; or maybe a gastro-system function. In this case, the Alternative Movement Division concerns itself with a variety of equipment and devices used to transport machinery, parts and other company or customer owned equipment. Two of the more spectacular items: A mechanical platform that is 27ft by 27ft, capable of hauling up to 500,000 pounds, and operated via remote control. The second is a 48ft trailer with multiple articulating axels that can each rotate in various directions and raise up or down. It can carry up to 600,000 lbs; run as low as 11 inches off the ground, and twist and turn to snake around relatively tight corners. Some of Scott's equipment looks and operates like incredibly huge mechanical toys. Mr. Wilson also showed us a few of their jobs where machines, with attachments, could reach inside or under structures to replace old equipment without requiring the dismantling of surrounding facilities. Very amazing equipment and very interesting and complicated jobs. If you have a need to lift or move something heavy; or if you just want to see more examples of the incredible equipment that they use, give Scott a call at 505-877-1100. If you are getting tired of only being able to see the sunrises from your back patio, Scott and his capable crew may even be able to lift and rotate your home so that you can watch sunsets instead.

Today our group presented Past President - Soren Thomsen with a plaque noting our appreciation for his service during the past six months. Under his presidential direction, EAGA continued its progress in a very positive direction. THANK YOU SOREN!

This year's Summer Bash was great. Thank you to the Summer Bash Committee for putting on another amazing event. A special 'Thank You' to Phil and Therese Houser for sharing their home and property, and to Committee Chairmen Pat Maloy and Dan Mowery. The Committee consisted of about 20 members and their spouses/significant others. We very much appreciate their participation and hard work. Congratulations to the various door prize winners, and the new corn-hole tournament winners—Mary Beth Maloy and her husband.

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Business Leads:

None noted today

Reciprocity:

Thank you to Soren Thomsen—TEMA for great service and pricing on a mattress purchase.

- Paul Losey

◆ Second announcement of a potential new member:

French Funerals & Cremations
Representative: Glenn Rosenbaum
Category: Death Care
Sponsor: Kevin Lorenzen

If you have an objection to this company becoming a member, or if you have information that you feel should be considered during the application review process, please contact Membership Committee Chairman, Jack Zipper (jdzipper@comcast.net or 505-259-5959) as soon as possible.

◆ Second announcement of a potential member representative change:

NM Solar Group
Representative change to: Nicholas Kadlec
Title: Sales Representative

If you have an objection to this representative change, or if you have information that you feel should be considered during the application review process, please contact Membership Committee Chairman, Jack Zipper (jdzipper@comcast.net or 505-259-5959) as soon as possible.

- ◆ You are invited to the Palms Trading Company open house—presenting the Joe Julian Collection
“A night of southwestern magic!” July 26th / 4-7 PM 1504 Lomas Boulevard NW

Badge Board Greeters

July 24th	Robert Biernacki—WaterQuest Landscaping
July 31st	Lou Rodges—Retriever Merchant Services
Aug 7th	Raul Rodriguez—Kings of Wrap
Aug 14th	Scott Wilson—Crane Services, Inc
Aug 21st	Steve Grant—Downtown Historic Bed & Breakfast
Aug 28th	Tim Baca—Kangen Water
Sept 4th	NO MEETING _ LABOR DAY HOLIDAY
Sept 11th	Barry Porter—Express Employment

Upcoming Speakers

July 24th	
July 31st	Guest Speaker - Steven McKee of McKee Wallwork and Company
Aug 7th	Scott Lardner—Rocky Mountain Stone
Aug 14th	Joel Sanchez—Paylocity
Aug 21st	
Aug 28th	Raul Rodriguez—Kings of Wrap
Sept 4th	NO MEETING—LABOR DAY

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