

EAGA Business Builder

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The speaker today Pat Wallace—Essential Pest Management



Mr. Wallace was in the meeting room well before most members arrived and he set the mood of the morning by having cockroaches on all the tables. He said they were plastic, but some members were not at all certain of that. The 'plastic'

bug that was on the table near their utensils when they left to get breakfast, was not there when they returned. The subconscious thoughts led to a lot of probably unnecessary, but uncontrollable, scratching. And was that a bite of extra crispy bacon...or something else crunchy? Pat attempted to distract us by talking about his past and the path he took in getting to Essential Pest Management. Pat was born in Tucson. His father was a Korean War Veteran, and a groundwater geologist. The latter profession took his Dad, and the family, to Tombstone, Arizona, where a very young gunslinger named Pat roamed the wild west for a short, four year, period of time. It was then back to Tucson to grow up and take on the world for real. It was there that Pat met his wife. Had circumstances been better, he could have met her many years earlier...but they would have had to wait to be married anyway. Seems that they were both born in the same hospital - just about 6 months apart. They were married in 1979, and she has managed to put up with him for 40 years. They have 6 children and 9 grand children. At this point in the presentation, Pat gave up on his attempt to distract the audience away from the itching, and the weird feeling of something crawling on a pants leg. Pat jumped right into a discussion of bugs....complete with pictures. It is one thing to talk about cockroaches; and black widow spiders; and ants that get into everything. But it is another to talk out loud about bed bugs...and where they live...and how you can't get rid of them...and how they can be brought into a nice clean home by almost any process you can think of. Like suitcases - and clothes just returning from a vacation. Or used furniture —STAY AWAY FROM USED FURNITURE ! The bugs hitch-hike on whatever they can, including unaware visitors. In the years from the 40s to the 60s there were not many incidents of bed bug infestation (that is an itch causing word); but in the 80s, there began an increase in sightings, and the problem has continued to increase from that point. New York City has about 500 reports of bed bugs in 2004. There were over 10,000 reports in 2009. We don't want to hear about 2018. But even at that, NYC is not the worst city in the US. That would be Chicago. How about some good news - after I scratch a minute. The good news is bed bugs don't spread disease. They are just a nuisance critter. Easy on the 'just' and heavy on the 'nuisance'. Those tiny #@\$\$ things will consume 7 times their weight in blood every day. The thought that the bugs don't spread disease is no consolation whatsoever to a person that wakes up to find that they slept in the middle of a bed bug dinner party. Lets change the subject. Pat, the irritating bug man, has made numerous bike rides from Phoenix to San Diego to raise funds for a Veterans organization. He once learned that you can sweat under water when he encountered an Orca whale while scuba diving. And he has snow skied in shorts, but that was not really a smart adventure. But anyway- if you are interested in pest control for your home or business...and you should be...give Pat a call at 505-900-1322. See if he is interested in starting a petition to bring back DDT since it was quite effective in controlling bed bugs. Just don' ask Pat to Ahhh crap, I just can't stop itching. Hopefully you are not still awake when this email arrives. If so, you just may sleep in the car tonight., if you can even sleep at all.

Business Leads:

None written down today

Reciprocity:

None written down today

- ◆ **Welcome to our newest member: I-9 Sports Representative: Roger Linn Category: Youth Sports**
- ◆ **There will be an EAGA Happy Hour at Rio Bravo Brewing on April 4th. Time is from 5 to 7 pm and spouses are definitely invited.**
- ◆ **Jerry is working on plans for this year's golf outing. Probably will be held in early June. More information will be provided in the next few weeks. Please keep in mind that we will be looking for hole sponsors. Funds and items donated by the sponsors will be used for prizes during the event.**
- ◆ **Some membership changes to note:**
 - Jerry Becker has joined the Honorary Retired group.
 - The new representative for Steamatic will be Chuck Osborne, General Manager
 - Crest Mechanical—Category HVAC Sales and Service, has resigned their membership. Jim Asperger is spending quite a bit of time in Taos these days, so will not be able to meet the attendance requirements.

Badge Board Greeters

Mar 26th	Kale Isaacson—Fyzical Therapy & Balance Center
Apr 2nd	Robert Biernacki—Waterquest Landscaping
Apr 9th	
Apr 16th	Rion Marcus—New Mexico Chiropractic Center
Apr 23rd	Paul Hanna—Hanna Plumbing & Heating
Apr 30th	
May 7th	Scott Wilson—Crane Services Inc
May 14th	

Upcoming Speakers

Mar 26th	Mike Skolnick—Excalibur Realty
Apr 2nd	David Dworski—Team 1st Technology
Apr 9th	Miguel Mendoza—Perfection Pools & Spas
Apr 16th	Kale Isaacson—Fyzical Therapy & Balance Center
Apr 23rd	Scott Lardner—Rocky Mountain Stone
Apr 30th	Scott Wilson—Crane Services Inc
May 7th	
May 14th	

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