

EAGA Business Builder

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The speaker today was Scott Wilson—Crane Service Inc.



Mr. Wilson's discussion, the photos, the interesting and maybe humorous stories were great. You had to be there to get the full affect. The challenges of coordinating the crane leases; the logistics of getting all the parts from job site to job site—at the right time. You had to be there to hear all the needed details. Since the company revenues are derived from leasing the crane use, there is regular (and relatively serious) tension that goes with making sure to have as little down time as possible. Hearing the genuine worry—you had to be there.

Probably a video, or two, memorializing some of the times that things have not gone well. Remember those? Oh yeah- you had to be there. This author was not able to be there for Scott's presentation this week, and that is truly a shame, because I missed a lot. Mr. Wilson has a tremendous amount of experience in the crane service business. He has knowledge about the 'behind the scenes' activity that most of us will never be privy to. He can tell you how much time, and how many trucks, and support vehicles, and people are needed to teardown, relocate, and build up any one of their many sizes of crane units. He has interesting stories; frustrating stories; scary stories; and humorous stories about the work that his company does. But, as with all our weekly presentations, the best, and really only, good way to experience it all, is to be there. Thanks to Scott, for what I am sure was a very informative and well received discussion about Crane Services Inc. If you want to find out just what Scott and his company can do for your company, give him a call at 505-877-1100. You will be surprised to discover the variety of machinery and the expansive capabilities (from the relatively small job to the definitely large job) that he and his team provide.

- ◆ Please be sure to include invoice numbers when you are making payments for quarterly dues. That information is necessary so that the payments are applied exactly as they are intended.
- ◆ Board members note: The May board meeting will be held on May 14th.
- ◆ Brock Carter—Safety Counseling is offering free CPR training course on May 15th for EAGA members. For more information, contact Mario or Brock, or listen for announcements at this coming week's meeting.
- ◆ There has been a tremendous response to Michael Johnson—Shockwave Defense training course. A date and the cost will be provided soon.
- ◆ The Golf Outing will be June 6th. Fees are \$30 for members and \$70 for guests. There has been a very good response so far. If you are interested, but have not yet put your name on the list, contact Jerry Becker as soon as possible. The committee is also looking for hole sponsors –at \$100 per hole. Jerry will have the sign up sheets available for the next couple of weeks.
- ◆ Elections for open board member spots will be held on June 11th. There will be two positions available. Please contact Kit Turpen at 505-828-4000 or christopher.turpen@hubinternational.com if you are interested in putting your name on the ballot.
- ◆ The Summer Bash is scheduled for July 13th at Phil Houser's home. The Bash Committee will be soliciting assistance in the very near future, so if you are interested in being part of a rowdy, but very productive and successful committee, be listening for announcements about how you can get involved.

Business Leads:

None noted today

Reciprocity:

None noted today

- ◆ EAGA has a website. www.aganm.com If you have not visited the site, you should. Log in there and see what information is available and any enhancements you would recommend. The user name is the first initial of your first name and your last name (no spaces). The password is whatever you set it to be after logging on the first time. If you have never received a password, or if you can't remember the one that is there, here is how to get logged on: Go to the website. Click the "Member Login" tab in the top right of the web page window. Click the phrase "Lost your password?" that is located just below the data entry box. In the subsequent window, enter our user name (noted above) or your email address of record, then click the "Get New Password" box. A link to reset your password will be emailed to you (from wordpress@eaganm.com). If that is not working, you may not be using the 'email of record' . For assistance, you can contact Mario (via information in the box at the bottom of this page) or Bill McCabe (bmccabe@bowlintc.com or 575-635-1470).

Badge Board Greeters

May 7th	Scott Wilson—Crane Services Inc
May 14th	Steve Grant—Downtown Historic Bed & Breakfast
May 21st	Mark Abramson—Los Ranchos Gun Shop
May 28th	No Meeting—Memorial Day Holiday
June 4th	Mark Tobiassen—Action Coach Business Coaching
June 11th	Scott Peck—MP Group
June 18th	Terry Roberts—Rocky Mountain RV & Marine
June 25th	Kevin Lorenzen—Aflac
July 2nd	No Meeting Fourth of July Holiday

Upcoming Speakers

May 7th	David Dworski—Team 1st Technologies
May 14th	Jukka Jumisko—WSI Web Enhancers
May 21st	Nick Kadlec—New Mexico Solar Group
May 28th	No Meeting—Memorial Day Holiday
June 4th	Roger Linn—i9 Sports
June 11th	Guest Speaker Bobby Ehrig—New Mexico Veterans Integration Center
June 18th	Manny Ortega—Ortega Appliance Service
June 25th	Mark Abramson—Los Ranchos Gun Shop
July 2nd	No Meeting Fourth of July Holiday

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