

EAGA Business Builder

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The speaker today was David Dworski—Team 1st Technologies



Team 1st is a technology integrator and a unifier of communications. They provide systems that combine audio, visual, room lighting controls, and presentation tools, to give clients the ability to have professionally functioning meetings, training sessions, project collaborations, presentations, and a bunch of other things. The company's existence is credited to David's wife, Trish. In the "before Team 1st" days, only a few

years ago, David was in the construction supplies industry. While he was muddling around selling nail guns, staples, etc, and in the off season, padding supplies, Trish was attending seminars with the intent of improving her already very successful skills as a teacher. At one such event, she encountered the old 'clicker' system that was designed for teacher/student interaction. The system was beneficial, but Trish was most intrigued by the whole idea of the interactive technologies that were coming of age. David and Trish discussed how they could make the technology available to teachers, and other professionals. After a little research, the Dworskis jumped in. Since its inception, the company has continued to grow...and the technologies have continued to change. The video screen that Dave was promoting only a year ago is not in production anymore. It has been replaced by something even more impressive and more versatile. The current display/system of choice is called OneScreen. It provides the user with an ability to integrate voice & data, whiteboard use, screen sharing, remote management, annotating, recording, and then saving and sharing (via network, email, or other magic) anything that went on. This particular setup is a 75 inch, LED, touch screen (capable of recognizing up to 20 simultaneous touch inputs) that has an expected life of 50,000 hours. It is quite impressive, but is not the only device and/or system offered by Team 1st Technologies. This technology and communications integrating company provides screens of many sizes; cubes and scrollable 'walls'. As noted earlier, the equipment, systems and technologies have a wide variety of uses. They have been installed in medical facilities, auditoriums, classrooms, countless meeting, board and training rooms, reception areas, and almost anywhere changeable message, programmable or interactive display screens are useful. And when you purchase a OneScreen system, you will also benefit from some impressive bells & whistles. The "Guru" feature for assistance and guidance. And the Hype video conferencing system that comes with 40 licenses. Both already included with the purchase. If you have a need for a professional interactive system of the type described above (and you know that you do), contact David at 505-977-5818. He and his team (which includes trainer Trish, and their son who is the CTSD certified head programmer and designer), can provide you with a lot of options. And, just maybe, you can talk David into showing what can be done with one of those interactive displays showing a remote broadcast of a Heavy performance. [Heavy is the name of the band of which ageless David is still a member]

- ◆ Board members note: There will be a board meeting right after breakfast on May 14th.
- ◆ Elections for open board member spots will be held on June 11th. There will be two positions available. If you are interested in getting your name on the ballot, please contact Kit Turpen at 505-828-4000 or christopher.turpen@hubinternational.com
- ◆ Be sure to include invoice numbers when you are making payments for quarterly dues. That information is necessary so that the payments are applied exactly as they are intended.

Business Leads:

None noted today

Reciprocity:

Thank to Karl Kirsch for allowing Berger Briggs to sell a real estate parcel for his family.

Thank you to O'Malley Glass—Karl Kirsch for repairs to a glass store front on a building in Belen.

- John Menicucci —Berger Briggs Real Estate

- ◆ Brock Carter—Safety Counseling is providing a free CPR training course from 1pm to 5pm on May 15th, particularly for spouses and significant others of EAGA members. Signup sheets were available at the last meeting, so participation should be set by now. If you have any questions, please contact Mario or Brock.
- ◆ There has been a tremendous response to Michael Johnson—Shockwave Defense training course. A date and the cost will be provided soon.
- ◆ The Golf Outing will be June 6th at the Santa Ana golf course. Shotgun start, beginning at 1:00pm. There were 60 golfers signed up as of the last meeting. Jerry is in the process of setting the teams and will have an updated status, hole sponsor list / requests, and any other pertinent information at our next meeting.
- ◆ The Summer Bash was originally scheduled for early July, but a venue scheduling conflict has appeared, so the Bash has been moved to Saturday, August 24th. The event will still be held at the home of Phil and Theresa Houser. Updates will be provided at our upcoming meetings.
- ◆ Please note: THERE WILL NOT BE A MEETING ON MAY 28TH because of the Memorial Day Holiday.

Badge Board Greeters

May 14th	Steve Grant—Downtown Historic Bed & Breakfast
May 21st	Mark Abramson—Los Ranchos Gun Shop
May 28th	No Meeting—Memorial Day Holiday
June 4th	Mark Tobiassen—Action Coach Business Coaching
June 11th	Scott Peck—MP Group
June 18th	Terry Roberts—Rocky Mountain RV & Marine
June 25th	Kevin Lorenzen—Aflac

Upcoming Speakers

May 14th	Jukka Jumisko—WSI Web Enhancers
May 21st	Nick Kadlec—New Mexico Solar Group
May 28th	No Meeting—Memorial Day Holiday
June 4th	Roger Linn—i9 Sports
June 11th	Guest Speaker Bobby Ehrig—New Mexico Veterans Integration Center
June 18th	Manny Ortega—Ortega Appliance Service
June 25th	Mark Abramson—Los Ranchos Gun Shop

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