

EAGA Business Builder

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May 21, 2019

The speaker today was Nick Kadlec—New Mexico Solar Group



Nick is an environmental science guy, and he has a degree from UNM to prove it. He is also a master counselor, with a well earned 2005 degree to prove that too. Education seems to be a major part of the Kadlec family. His wife, Casey, is the new Principal at Inez Elementary. Daughter, Zoe, is in middle school and is an avid reader. Younger daughter, Lola, probably knows the future value of education too, but right now, she is the dancer of the family. Nick put his education, training and experience to valuable use as a middle school counselor. He didn't

mention this in his presentation, but Nick was recognized as one of the APS Outstanding Counselors in 2014. Mr. Kadlec has also had a side job/hobby for awhile. He was a waiter at a local restaurant. He kept that gig all the way up to 2016, but now has a few other things to keep him busy - but the tips are probably not as lucrative as at the restaurant. Nick's current industry of choice is Solar Energy. His interest in that world started with the purchase of a solar system back in 2013. Then some research here; a family introduction there; and Nick is working at the New Mexico Solar Group. He started as a Sales Rep.; worked his way up to Sales Manager; then Chief Operating Officer. As of early May, Mr. Kadlec is now the Chief Executive Officer of the company. The name "New Mexico Solar Group" is probably self explanatory as to what the company is all about. But actually, they are more sophisticated than the 'usual' solar company. NM Solar does install solar panel systems, but there is more. They can install the panels on roof tops , whether flat, pitched, metal, shingle, or tile. They can install panels on car port structures. They can (and a lot of companies can't do this) install ground mounted solar panel systems. New Mexico Solar even offers different types of panels. Not just the value type like 'the other guys', but also the premium type that have a much better temperature coefficient (that coefficient thing has to do with the panels' change in operation as the temperature increases. Ask Nick to better explain). New Mexico Solar Group has grown substantially over the past few years. It had revenues of about \$600,000 in its first year. Then \$5 million in the second year; and \$9 million in the third. It would appear that the company has positioned itself very well to continue that upward trend. They have expanded throughout the state with facilities in Albuquerque, Rio Rancho, Alamogordo and Roswell. If you are thinking about a solar system for your residence, or for your business, call Nick at 505-415-6172. NM Solar can provide residential or commercial systems, either on or off the electric company's grid, and with a 25 year manufacturer's warranty. As noted earlier, they will check your specific location, and whether the best placement is on the roof, or on the car port, or on a ground mounted structure, you can be certain that the staff at NM Solar staff is very professional and knowledgeable, and they will never stick it where the sun don't shine.

- ◆ Welcome to our newest member: Phocus Real Estate Representative: John Woods
- ◆ Please note the following announcement from Mike Ferrari's son, Greg:
"Join us in an informal gathering to honor and celebrate the lives of Mike and Barb Ferrari. Light food and bar service will be available. The gathering will take place on June 14th at 7:00PM at The View Event Center, 1550 Tramway Blvd NE. Please contact Greg Ferrari at greg.ferri@gmail.com if you plan to attend."
- ◆ A note from Yukka says that his grandson's surgery was successful. They are now waiting to see if there are any possible long term affects for the little guy.

Contact information for Executive Director: Mario Hernandez
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8100 Wyoming Blvd NE; Suite M-4 #35 Albuquerque, NM 87113

Business Leads:

None noted today

Reciprocity:

None noted today

- ◆ Elections for open board member spots will be held on June 11th. There are two positions available. If you are interested in getting your name on the ballot, please contact Kit Turpen at 505-828-4000 or christopher.turpen@hubinternational.com
- ◆ Be sure to include invoice numbers when you are making payments for quarterly dues. That information is necessary so that the payments are applied exactly as they are intended.
- ◆ A pdf format version of the new directory has been emailed to all members. The plan is for you to have a electronic copy available on your computer and phone. Ask Mario, or David, if you could use some assistance with saving the document for use on your cell phone.

Badge Board Greeters

June 4th	Mark Tobiassen—Action Coach Business Coaching
June 11th	Scott Peck—MP Group
June 18th	Terry Roberts—Rocky Mountain RV & Marine
June 25th	Kevin Lorenzen—Aflac
July 2nd	No Meeting Fourth of July Holiday
July 9th	Tim Baca—Kangen Water
July 16th	Kale Isaacson—Fyzical Albuquerque
July 23rd	Miguel Mendoza—Perfection Pools and Spas
July 30th	John Baerman—Susie N Cleaners and Alterations

Upcoming Speakers

June 4th	Roger Linn—i9 Sports
June 11th	Guest Speaker Bobby Ehrig—New Mexico Veterans Integration Center
June 18th	Manny Ortega—Ortega Appliance Service
June 25th	Mark Abramson—Los Ranchos Gun Shop
July 2nd	No Meeting Fourth of July Holiday
July 9th	Kevin Lorenzen—Aflac
July 16th	Laurence Saban—AED One-Stop Shops
July 23rd	Jack Thompson—Legacy Mortgage

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