

EAGA Business Builder

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November 19, 2019

Today's speaker was Steven Douglas—The Printing Guy



Mr. Douglas is a native of the Midwest; born in the north west suburbs of Chicago. By 1973, he was living in Albuquerque, and has been here ever since. Steven attended Highland High School and began his self support activities with a \$1.70 per hour job at the old Itsa Italian Ice. His world has been on a regular upward trend –most of the time- since then. Steven and his wonderful wife, Emily, were married 28 years ago in a traditional Scottish wedding. In the pictures, Steven actually looked pretty good in a kilt, and he says that, even after 28 years, he is pretty sure that he can still fit into his wedding dress. Since their wedding, there has been an expansion of the

Douglas family. As of today, it now includes seven children and six grandchildren. Eldest son, Brandon, and his wife, Briana have 6 children, including three that they adopted. Brandon and Briana continue to be amazing parents as they raise a great family, in spite of the physical challenges for a couple of the youngsters. Son, Stafford, is an actor, and apparently a pretty good one. He has already participated in 15 movies and a variety of television shows, including the series Manhattan, an episode or two of Gunslingers, In Plain Sight, Longmire and Criminal Minds, among others. Stafford is also the creator, co-writer and producer of Thank You, 5. Steven's son, Easton, is 25 years old. For awhile he was employed by Chipotle, where he worked his way up the ranks to become the manager responsible for all New Mexico operations. He has since decided that he wanted something different. Easton took a three week trip to the United Kingdom, and the Isles, before returning to Albuquerque. He is currently working at Computer Solutions Group. Daughter, Emma, is the only girl in the seven children group. She has headed out on her own as well, and is currently a Legal Assistant for a local law firm. It appears that, as the older children began leaving home to venture out on their own, Steven and Emily didn't like the quiet around the house. Even though there are the sounds of a couple of dogs and cats, and a few chickens and goats, the laughter, and every day activity of children is much more appealing. So Mr. and Mrs. Douglas have begun to raise the next generation of their next generation. First in that group was son Scotlan, now 12 years old; and then son, Emiston; and finally (Steven says "definitely finally"), 8 year old Rigby. The three youngsters at home, and the various animals, still don't occupy all the time of the elder Douglas team. Emily has taken up running for a hobby. Not the early morning jog type of running. The 10k, and half marathon, and full marathon kind of running. Sometimes she even competes in two of those long races on consecutive days. Steven's 'spare' time is partially occupied with his band, "Black Smoke". They play blues and classic rock music at various venues around the community. Steven actually has a day-job too. He is "The Printing Guy". After working as VP of Sales and Marketing at Demand Printing Solutions for 18 years, that company suddenly closed in November 2018. At first, Steven was a bit unsettled by the company's closing.—and him being without a job. But Steven does not let stress drag him down. After a short time of contemplating options, he took on the challenge and decided to open his own business, named "The Printing Guy". Steven uses a vast network of large, and diversified, printing companies to fulfill his clients' printing needs. Mr. Douglas is able to provide anything that can be printed on paper. That goes for booklets; newsletters; business documents of all kinds; note cards; die-cut mailers; advertising materials; flyers; mailers that have been customized to include the name of the recipient; and on and on. For larger, multi-location, businesses, Steven can also provide a 'web-to-print' arrangement so that the remote operations are able to use a custom web portal and order their own materials as needed. If you have a need for any printing jobs, give Steven a call at (505) 239-9896 or Steve@ThePrintingGuyNM.com. He has the contacts, the knowledge and the experience to provide you with quality products, and whatever printed item you may want. How about some classy pink slips, in an elegant font, and with the address and greeting specific to the employee. Although those may be a little costly because you, hopefully, won't be buying in volume. Steve also had a couple of other subjects to discuss during his presentation: His primary philanthropy project is Guys Give— a section of the United Way. Talk with him if you would like to know more about that. The second extraordinary item Steven discussed was a caution about sleep apnea. If you are having trouble sleeping, or if you feel drowsy during a good portion of the day, you may have a serious problem. Have a doctor check to see if you are experiencing sleep apnea. Steven was feeling drowsy during the day. Emily noticed that he would regularly stop breathing during the night, then would have a good snore before beginning to breathe again. That not breathing thing can be a rather serious problem. A sleep study was done and Steven was diagnosed with a severe case of sleep apnea. After being fitted with proper equipment, he can now sleep (and breathe) comfortably through the night. With all the things that are going on in Steven's life (as noted throughout this article), he must be sleeping soundly for the nearly two hours of available time he has each night.

Contact information for Executive Director: Mario Hernandez

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Business Leads:

- Bosque Farms Dentistry is going in at 5600 Coors NW, Andalucia Center.
- A mega car dealer corporation has purchased the Lexus dealership here, and they may have also purchased Sandia BMW.
- C-G Auto Sales opening @ 2025 4th NW.
- Going into Bridges on Tramway: Hot Yoga; Chatter Paint; Ken Redwine CPA; Burger Stand; Boxing Bear Taproom; The Burrow Café; CBD Boutique; and Paleta Desserts.

-Lionel Specter—Zeon Signs

Reciprocity:

Nothing written down today

*** There will not be a meeting on November 26th because of the Thanksgiving Holiday. ***

- ◆ The EAGA Holiday Party will be December 7th at Hotel Albuquerque. Cocktail hour will start at 6:00 PM; Dinner at 7:00 PM. A Hospitality Suite will also be available from 5:00 PM to 6:00 PM. Since there is not a meeting the week of Thanksgiving, your next, and final opportunity, to sign up for the party will be at breakfast on December 3rd. Please make certain that you are on the list if you plan to attend this always fun-time event.
- ◆ At our December 10th meeting, there will be an election for two new directors for our board. If you would like to nominate a member, or if you would like to have your name placed on the ballot, please contact Patrick Wallace—ASAP.
- ◆ Second announcement for a prospective new member:

The Payroll Company

Representative: Nestor Romero

Category: Payroll Processing Services

Sponsor: Michael Berezniak

If you have an objection this company becoming a member, or if you have information that you feel should be considered during the review process, please contact Membership Committee Chairman, Jack Zipper (jdzipper@comcast.net or via phone at 505-259-5959) as soon as possible.

Badge Board Greeters

Nov 26th	No Meeting—Thanksgiving Holiday
Dec 3rd	Steve Grant—Downtown Historic Bed & Breakfast
Dec 10th	
Dec 17th	Kevin Lorenzen—AFLAC
Dec 24th	No Meeting—Christmas Holiday
Dec 31st	No Meeting—New Years Day Holiday

Upcoming Speakers

Nov 26th	No Meeting—Thanksgiving Holiday
Dec 3rd	Paul Jew—Moji Studios
Dec 10th	Rio Rancho Mayor Greg Hull
Dec 17th	
Dec 24th	No Meeting—Christmas Holiday
Dec 31st	No Meeting—New Years Day Holiday

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