

# EAGA Business Builder

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May 12, 2020 - Week 9 of the Lock Down

## Today's presenter was Dave Dworsky—Team 1st Technology



Mr. Dworsky is a west coast guy. He grew up in Glendale, California and graduated, presumably within the standard four year time frame, from Canoga Park High School. At the age of 17, David was also a Hollywood star, of sorts. He played with a rock band named Lazer, in Tinseltown, at that time. The music life wasn't his primary career though. He had a day job working in the construction industry. Mr. Dworsky's dad, Mr. Dwarsky, owned a construction company, and David worked with his father in that business for about 25 years. They specialized in sprayed or troweled on cement and specialty epoxy

coatings, and did work for a variety of well known area institutions, including MGM Studios and Delux Labs. When David was 38, the gears changed and he went to Laughlin Nevada to work in the elder Mr. Dwarsky's tool and supply company. About four years later, David inched a little closer to his future home when he became a store and tool repair manager for ACE Hardware in Bullhead City, Arizona. In 1994, a large construction and packaging company hired David away from ACE, and two years later, moved him to Albuquerque. Those events turned out to be more beneficial for David than just a relocation to someplace that was not Bullhead City. In those days, Albuquerque was the home of Midnight Rodeo western entertainment facility; and Albuquerque was also the home of a great lady named Tricia. To David's good fortune, on New Years Eve, 1998, everything was in the same place, at the same time. David asked Tricia to dance; they both realized that David could not dance; Tricia decided to teach him western dancing. A short 5 years later, the two were married. Their now combined family consists of three children and six grandchildren. Tricia and David are also in business together. Tricia was an 8th grade algebra teacher for 30 years before discovering a new technology that she felt would be quite beneficial to not only teachers, but to a wide range of professionals. She founded Team 1st Technology in 2007, and "talked" David into leaving the packing business so that he could work in the family business. So what is it that Team 1st Technology does? Their website says that they are "...a full-service Audio Visual, Unified Communications and Interactive Technology Solutions Integrator". That definitely says it all, but without providing very much in way of detail. But, David was able to expand on the detail quite a bit during his presentation. Team 1st Technologies provides design and engineering for very many audio-visual applications. They also provide professional installation of necessary equipment, devices and software; professional integration of all of that into your existing business operations; and they also provide programming, service, maintenance, training and consultation to make all of the magical devices work as desired. Mr. Dworsky used his electronic presentation to show our on-line virtual meeting participants the versatility of one of Team 1st's IPS LED HD 4K devices. That alphabet soup of acronyms describes some of the many attributes of a system named OneScreen. The container is a large (ranging from kind-of-large 55 inch diagonal size, to the gee-that's big 65 inch, the holy smokes 75 inch, good gosh 86 inch, and the wow-that-is-huge 98 inch) interactive, multi-use, antiglare screen. This computer monitor on steroids is capable of doing astonishing things. It has a Windows operating system, as well as a separately accessible Android operating System; a variety of input ports; multi-user sign in account allowances; twenty different touch points; ability to write directly on the screen with an annotation tool (has different writing color options and a non-electric writing tool that doesn't need batteries); an EShare app that provides a perpetual license to wirelessly connect tablets, smartphones and laptops (allowing up to 4 of those devices to simultaneously stream their data to the OneScreen); whiteboarding app (scrolls for larger work space; can translate handwriting into text; saving capabilities for storage, remote transmission and/or future modifications); secure video conferencing options; and Google image search to easily locate usable images to incorporate into a presentation. In a nutshell-this device is amazing. And David is offering an EAGA discounted price of \$2,100 for the 65 inch version. The OneScreen device is certainly not the only piece of equipment that Team 1st has available. They have digital signs—in a variety of sizes and shapes. They have video squares—cube looking things that display electronic images on any, or all, of its surfaces to create very interesting video affects. And these cubes can be aligned, stacked or otherwise arranged into a set of video display marvels. Team 1st is also just a few days away from being able to provide the new temperature tablets for the current war against Covid-19. Capable of reading an individual's temperature with plus or minus 0.3 degree accuracy from an acceptably socially distanced 3 feet, these devices are intended for monitoring and controlling employees' health status at work. With that goal in mind, the devices can also be programmed for facial recognition and restricting facility access to anyone not meeting the predetermined criteria. The Tauri brand will come in three different sizes, including a 10 inch model that will sell for about \$2,300. The QualCom GoSafe model will offer similar capabilities on an 8 inch device for about \$1,999. You can find out more precise details about those tablets, all the electronic marvels noted above, and a large selection of other devices and applications that are available via Team 1st Technologies, by calling David at 505-967-8084. He will be able to suggest options for any of your presentation, training or promotional needs. He can also explain about the image at the beginning of this article. It is not from one of his displays gone bad. It is a close-up shot of the much younger Mr. Dworsky from Lazer band notoriety in the last century.

Contact information for Executive Director: Mario Hernandez

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**Upcoming Presenters:**

**May 19th: Mike Blomker—Merry Maids**

**May 26th: There will not be a meeting because of the Memorial Day Holiday**

- ◆ Until in-person meetings resume, thank you to Jukka and President Kit for continuing to be our log-in greeters.
  
- ◆ Status updates from Executive Director—Mario Hernandez:
  1. We do not have a date or plans yet for when we will resume breakfast meetings.  
There are no plans to resume in May.
  2. The board has approved a dues reduction for the 3rd Qtr. Dues will be charged at \$200.
  3. The golf tournament is currently suspended.
  4. The Membership directory is now in production.
  5. We will continue to hold weekly virtual meetings on Tuesday's at 7am (with the exception of May 26th because of the Memorial Day holiday).
  6. We need some speakers for our June meetings. Please contact Mario to get a presentation slot (contact information is in the box at the bottom of this page).

This space could have your Lead, Reciprocity, Special Event Notice, or general comments about how you and your business are coping with this strange coronavirus situation. To make that happen for next publication, please send correspondence to [bmccabe@bowlintc.com](mailto:bmccabe@bowlintc.com).

**EAGA Tue, May 19th, 2020**

**Meeting starts promptly at 7:00 AM (MDT)**

**Join the meeting from your computer, tablet or smartphone.**

<https://global.gotomeeting.com/join/940475581>

**You can also dial in using your phone.**

**United States: [1 \(646\) 749-3112](tel:16467493112)**

**Access Code: 940-475-581**

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