

# EAGA Business Builder

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December 14, 2021

**There was not a scheduled speaker for today. This meeting was for conducting organizational business.**



During our meeting this morning: We elected two new members to our Board of Directors; heard a 'State of the Membership' presentation by our Executive Director, Mario Hernandez; voted to accept an addition to our By-Laws; and, because of his unruly behavior at today's meeting, requested that President Steven Douglas not preside over any Tuesday meetings for the rest of the year.

**Congratulations to Damian Pascetti—Pascetti Steel, and Herman Mitchell—Southwest Mail Center for becoming the two newest members to our Board of Directors. We look forward to having the benefit of their advice and guidance on the Board for the next two years.**

**Executive Director, Mario provided us with a "State of the Membership—2021". In general, we are doing quite well. The pandemic is still a hindrance, but the membership is resilient and determined, and the organization continues to move forward. Here are some of Mario's notes from his presentation:**

#### **Success:**

1. We have persevered through the pandemic.
2. We were able to transition from Zoom meetings to in person breakfast meetings.
3. Very little attrition considering the pandemic.
4. Added 8 new members.

Total full member count= 102. Honorary Retired= 8.

#### **New members added:**

- Lance Darnell
- Paul Wynn
- Mike Vidal
- Eric Faria
- Rich Rosely
- Gerald Montoya
- Bill McConnell
- Paul Barragan

#### **Members lost:**

- \* Bobby Aragon
- \* Jeff Sakamoto
- \* Mike Skolnick
- \* Scott Wilson
- \* Tom McMahon
- \* Luis Alvidrez
- \* Bill McCabe moved to HR
- \* Mike Caldwell moved to HR

#### **Challenges:**

1. Attendance to our breakfast meetings.
2. Paying dues in a timely manner.
3. Inflation- costs increases are now impacting our P&L.

#### **Opportunities:**

1. Increase membership and add 8 quality members in 2022.
2. Increase breakfast meeting attendance.
3. Adjust to the inflation. Dues will increase January 1, 2022.

The fee schedule is as follows:

- Quarterly Dues= \$350/ Qtr.
- Honorary Retired breakfast = \$18/ breakfast.

[Please remember that the quarterly dues are due at the beginning of the quarter. Invoices will come from Quick Books, not from Mario's usual email address. If you haven't received an invoice by the first day of the quarter, please check your spam folder, then contact Mario if it still has not been received]

**The membership voted to approve an addition to our By-Laws. The addition concerns Honorary Retired Membership.**

The By-Laws of the Association shall be amended by adding a new Article IV-A to provide as follows:

#### **ARTICLE IV-A**

**HONORARY RETIRED MEMBERSHIP:** A representative of a member shall be eligible to serve as an Honorary Retired member as follows: (1) the individual was a representative of the member entity for the ten (10) years or more immediately preceding such individual's retirement from the member; and (2) the member was in good standing, including attendance requirements for such ten (10) year period.

An eligible representative may apply to the Board of Directors of the Association for Honorary Retired status. The Board shall consider such application and shall act to allow such representative to continue affiliation with the Association as an Honorary Retired member. Such action shall be taken by a majority vote of the members of the Board present at a regularly scheduled meeting of the Board of Directors in attendance.

An Honorary Retired member is entitled to participate in all activities of the Association as a non-voting member, and such person shall not be eligible to serve on the Board of Directors. Honorary Retired members shall not be assessed dues or meet any attendance requirements. However, they may be invoiced and are expected to pay timely any costs for meals or other activities, including social events they attend, in an amount set in the discretion of the Board.

The Board of Directors may waive the eligibility requirements or terminate such member's status upon a two-thirds (2/3) vote of the Board of Directors, within its sole discretion.

**The comment about President Douglas was unwarranted, uncouth and only partially accurate. Steven was indeed being his usual quick witted, and humorous self at the meeting, but his not appearing at the podium for the rest of the year is only because there aren't any more meetings until January - and his term expires on December 31st.**

## Leads & Business Information:

Torres Family Care is opening a location at 1624 Alameda.  
- Lionel Specter—ZEON Signs

◆ **Congratulations to Lionel and Barbara Specter as they celebrate their 66th wedding anniversary on December 24th !!!**

◆ **Please note that we will not be meeting on December 21st or 28th.**

◆ Thank you to all involved in the planning and preparation for this year's Holiday Party! It was a great event and all attendees (even the poor souls that were seated at the table with Dan) managed to have a very enjoyable time. President Steven set the gauge for formal attire at future events as he donned his Scottish kilt, with all the accoutrements, including his Clan's tartan, and a dagger holstered in his knee-high socks.

◆ Second announcement for a prospective new member:

Jump 4 Fun

Representative: Jack Bonsignore

Category: Fun Jumps & Party Rentals

Sponsor: Philip Menicucci

◆ First announcement for a prospective new member:

Outlaw Mechanical

Representative: Keefer Rader

Category: Boiler Service & Installation

Sponsor: Roger Linn

If you have an objection to either of these businesses becoming a member, or if you have information that you feel should be considered during the review process, please contact our Membership Committee Chairman, Jack Zipper (jdzipper@comcast.net or via phone at 505-259-5959) as soon as possible.

◆ We have open times for speakers and greeters at our upcoming meetings. *Actually...we really need assistance with greeters and speakers for all of our meetings after January 11th.* If you can be a speaker, or a greeter, at any of late January, February or March meetings, please contact Mario. His information is at the bottom of this page.

## Badge Board Greeters

Dec 21 <sup>st</sup>	<i>No meeting—Christmas Holiday</i>
Dec 28 <sup>th</sup>	<i>No meeting—New Years Day Holiday</i>
Jan 04 <sup>th</sup>	Chuck Osborne—Steamatic of Albuquerque & Santa Fe
Jan 11 <sup>th</sup>	
Jan 18 <sup>th</sup>	
Jan 25 <sup>th</sup>	

## Upcoming Speakers

Dec 21 <sup>st</sup>	<i>No meeting—Christmas Holiday</i>
Dec 28 <sup>th</sup>	<i>No meeting—New Years Day Holiday</i>
Jan 04 <sup>th</sup>	Mark Tobiassen—Action Coach Business Coaching
Jan 11 <sup>th</sup>	Haas Aslami—Pizza 9 Franchise System
Jan 18 <sup>th</sup>	
Jan 25 <sup>th</sup>	

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