

EAGA Business Builder

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April 18, 2023

Today's speaker was Tyler Niedermeyer—Buildology



Mr. Niedermeyer was born in Cook, Nebraska. Cook is a small community located in the southeastern part of the state and it has a population of just over 300 folks. Tyler grew up on the family farm where he learned how to grow corn and soybeans and cattle; and he learned the good, rural-country values of honesty, integrity and hard work. A little under 10% of the Cook population was in his high school graduating class (26 students). Tyler's family is still operating the Niedermeyer farm, but with one less farmhand since Tyler moved to Albuquerque in 2005. Somewhere between then and now (probably closer to now), Tyler managed to convince a very nice young lady (Frances) to marry him, and their family has grown to include two youngsters. Daughter Emmy is 3 years old. She has a great sense of humor and it sounds as if she is in the process of wrapping Dad around her little finger. Son, Briggs, was just born this past Ground Hogs Day. Although a very new addition to the family, it won't be long before there will be some interesting father/son adventures to talk about. Tyler notes that their dog, Rio, is an important part of the family too, but he also admits that the cow is still his favorite type of animal. In order for Mr. Niedermeyer to have the quality family time he enjoys, he has to do some of that 'work' stuff too. In 2013, Tyler began his most recent career path when he went to work for Tom Growney Equipment. His primary job was selling, but he did a few other things too...including occasionally sweeping the floors. After about six years at 4 Rivers Equipment Inc (the successor company to Tom Growney), Tyler left to work at TLC Plumbing & Utility. He was only at TLC a little more than a year before moving over to become the General Manager of Crego Block. That move wasn't the end of the action though. Just a few of months ago (January 2023), Crego Block, along with AVI Inc, Materials, Inc and Buildology gathered together to operate under one construction and landscape materials conglomerate. Each individual entity will continue to operate as before with the only change being the formal name of 'Buildology' for the group. Tyler provided a little information about each of those companies: **Crego Block** will continue to manufacture cinder blocks (or as the industry calls them, "CMU" - an acronym for 'Concrete Masonry Units'). The current production rate is four CMU every twelve seconds. The blocks are 'set' through a kiln drying process that takes about 14 hours at a temperature of 140 degrees. There are also multiple color options so customers can add even more of a decorative aspect to any of their residential or commercial structural and architectural projects. **Materials Inc** specializes in the precast products. They make the large chunk, textured concrete items like planters, trash and ash receptacles, outdoor tables and benches, and bump blocks. But they also have the technology and expertise to create just about anything a customer can design. Whether it is a huge baseball, or an intricate architectural design, Materials Inc can handle it. You can see some neat examples on their website (<https://materialsinc.com/architectural-precast>). **AVI Inc** are the sand guys. They provide specialty sands to be used in things like stucco and golf course fairways. Currently, a large portion of their sand goes to El Rey Stucco products. **Buildology** provides pavers, flagstone, simulated stone products, xeriscape and landscape design materials, decorative gravel, aggregates, and crushed stone, as well as dust control products and materials for soil stabilization. If you have a need for some of the many building or decorative products or landscaping materials that the Buildology conglomerate can provide, just give Tyler a call at 505-345-4451 to discuss your particular project or plans. Note that Tyler's group doesn't require that you have a huge project in order to buy their products. He will sell materials for the do-it-yourself jobs as well. Their soon to be completed display area over at the 2nd Street shop will be helpful in identifying just what products and services are available. With the large variety of materials available from any one of four locations, Tyler may need clarify which of their operations will be providing your items. He notes that a good rule of thumb is: If you need to load it with a forklift, it will be at their 2nd Street operation. If a front-loader is required, the products will be at their facility on Pan American. If it is sand, then AVI is the spot. Mr. Niedermeyer is also quite willing to conduct a tour of their block, or should I say "CMU", making plant. It would be interesting to see how all that works. This morning, Tyler also asked for some assistance from members. He is particularly interested in getting any business and management advice that you are willing to share. Although he didn't really ask for it, Mr. Niedermeyer may also need someone to talk him off the ledge when college football season comes around again. He is still a Cornhusker fan and their football record has been pretty dismal lately. But we Lobo and Aggie fans can remind him...when it comes to football - there is always next year.

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Leads, Reciprocity & Notes:

None submitted this week

- ◆ This year's EAGA Annual Golf Tournament is set for Friday, June 9th at the Santa Ana course. Cost will be \$20/member, \$85/guest. Hole sponsorships are available for \$100. Format: 4 man best ball scramble. Brown bag lunch. There will be a sign up sheet at our breakfast meetings. If you have a specific question, you can contact Committee Chairman, Jerry Becker vial email jerry@steamaticnm.com.
- ◆ Thank you to John Rockwell and his team at Sierra Peaks and Marpac for sharing their time with our members at last week's open house.



- ◆ We are sad to note that Tom Growney, a former EAGA member, has passed away. We offer our prayers and condolences to his family. A funeral mass will be held on Friday, April 28, 2023 at 11am at Prince of Peace Catholic Church, 12500 Carmel Ave in north east Albuquerque. In lieu of flowers, the family requests donations be made in Tom's memory to Conception Abbey, 37174 State Highway VV, Conception, MO 64433.

Badge Board Greeters

- Apr 25th
- May 2nd
- May 9th
- May 16th Mark Abramson—Los Ranchos Gun Shop
- May 23rd Tom Briones—Briones Business Law Consulting
- May 30th No Meeting—Memorial Day Holiday
- June 6th Jerry Becker—Steamatic of ABQ & Santa Fe
- June 13th Hass Aslami—Pizza 9 Franchise System
- June 20th Stan Byers—Milagro Media

Upcoming Speakers

- Apr 25th Guest Speaker—Herman Leproski - Delancey Street Foundation
- May 2nd Jack Thompson—Legacy Mortgage
- May 9th Nestor Romero—The Payroll Company
- May 16th Roger Linn—i9 Sports
- May 23rd Mark Tobiassen—Action Coach Business Coaching
- May 30th No Meeting—Memorial Day Holiday
- June 6th
- June 13th Joe Sierra—Century Bank
- June 20th Rich Rosley—A-TECH Security

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