

EAGA Business Builder

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August 27, 2024

Today's speaker was Timmy Sims—Territorial Scaffold, Inc



Territorial Scaffold has been in existence for a few years more than Timmy has. The company was founded by Timothy Sims, Timmy's father, and over the years it has continued to grow and to diversify. These days, Territorial has more than some wooden planks, connectors and tall poles. They offer huge variety of scaffolding types, and can provide many other related products and accessories too. Look to Territorial if you need Frame Scaffolding; System Scaffolding; Tube & Clamp Scaffolding or Suspended Scaffolding. If you need things like hoists, rolling roof rigging, bosun chairs, modular platforms, electrical hoists and climbers, work cages, wide wall rollers and nonpowered wire winders (say that fast three times), or the ever popular trash chutes. Territorial has those too. They have many large clients and a lot of smaller clients. Some of their past jobs have been huge and some have been medium sized and many have been challenging. One job in Texas involved hauling 30 semi-truck loads of material to the site. At another job, the materials were used for work on the preservation of remote cliff dwellings and ruins, where logistics and cultural restrictions required that everything be hand carried into the wilderness area where the work was being done. And still another job required that scaffolding be built out in a canyon for a movie production. In addition to all the materials and stuff noted above, Territorial now offers training courses in hazard awareness and fall protection, and they provide an expertise called 'competent person assistance'. One of Timmy's probably more fun responsibilities at the company involves their tools division. They are the largest dealer in New Mexico for the Mikita brand. Cordless tools have really become popular in recent years because of the increased performance, mobility and durability they provide. Territorial provides services to commercial customers only so they can't help you if you want to get your kids one of those trash chutes to use as a cool enclosed slide from your second story balcony. But if your commercial entity needs a way to see the world from a new perspective; safely rise to new heights; get above your competition; or just get some needed work done a little ways off the ground, you can give Timmy a call at 505.242.1892. He will provide you with appropriate advice and whatever products will work best for your job. Timmy "the Tool Guy" would also like very much to talk to you about any hand tools that you may need. He has a great selection and can get you a very reasonable price. Many of you who were at the meeting thought you did a good job of paying attention, but are now wondering whether Timmy actually said all of that. It would be a good question. I was not able to attend the meeting, so I'm working off a few notes that were provided to me, as well as some information that Timmy did say at some point in the past. This is definitely another example of the need to attend the breakfast meetings in person. If you weren't there, it is likely that you missed even more interesting info from Timmy. As an additional quiz: Which of the following true statements did the young Mr. Sims also talk about at today's meeting? 1) For a while he was involved in racing and even had Rockstar beverages as a sponsor. 2) He enjoys outdoor activities and at sported the 'Mountain Man' hair and beard for a few months. 3) He often spends time shooting at long range targets. Long range meaning the targets are a mile or so away. 4) Timmy has worked his way back from a few traumatic situations such as a skiing accident where he suffered a massive head injury; and experiencing a massive fire that totally destroyed their family home. 5) After a pretty successful challenge to a \$2 million tax levy, Timmy was personally involved with getting major changes to the New Mexico State gross receipts tax regulations—benefiting the entire construction industry. 6) Timmy was inducted into EAGA in 2009 when he became the representative for Territorial Scaffold. He was 19 years old at the time and most likely the youngest member ever inducted.

- ◆ EAGA has a website. www.eaganm.com If you have not visited the site, you should. Log in and see what information is available and if there are any enhancements you would recommend. For access, the user name is the first initial of your first name and your last name (no spaces). The password is whatever you set it to be after logging on the first time. If you have never logged on before, or if you can't remember the one you set up, here is how to get logged on now: Go to the website. Click the "Member Login" tab in the top right of the web page window. Click the phrase "Lost your password?" that is located just below the data entry box. In the subsequent window, enter your user name (noted above) or the email address you have provided to EAGA. Click the "Get New Password" box. A link to reset your password will be emailed to you. If that doesn't work, you can contact Mario (eagaed@gmail.com) or Bill McCabe (bmac@swcp.com) for assistance.

- ◆ **Welcome to our newest member—LMN Associates, Inc** Category: Health Insurance
Representative: Marcus Flint Phone: 505-884-5799 email: mflint2089@gmail.com
 - ◆ **The 2024 Jim Fanning Memorial Trap Shoot will be on Saturday, September 21st.** There are only a couple of weeks left to sign up, so get your name on the list at one of our next two meetings. Loaner guns can be available. Once again this year, there is a raffle in conjunction with the event. The Grand Prize is a nice pistol. (See page 3 for a picture of the firearm.) Money from the raffle will be used to offset the cost of event prizes. Tickets are \$100 and you can purchase them from Rick Reese. If you have any questions, please contact Jack Zipper, Rick Reese, TJ Maloy or Walter Bracken.
 - ◆ **Second announcement of a new member application:**
Albuquerque Handyman LLC
Representative: Terry Mack
Category: Handyman Services
Sponsor: Dr. Nathaniel Roybal
- If you have an objection to this company becoming a member, or if you have information that you feel should be considered during the review process, please contact Membership Committee Chairman, Jack Zipper (via telephone number 505-259-5959 or email to jdzipper@comcast.net) as soon as possible.
- ◆ **EAGA will have a tailgate event from 1:00 to 4:30pm at the October 12th Lobo football game.** The sign-up sheet will be available at our breakfast meetings. Food and beverages will be included, but parking and game tickets are not included. Check with Mario if you have any questions.
 - ◆ **HELP AGAIN!! We need greeters for all of our future meetings.** Please pick a date and let Mario know when you can be a greeter. It is an easy thing to do and would be so much appreciated.

Badge Board Greeters

- Sept 10th Lance Darnell—Darnell Cable and Fasteners
- Sept 17th
- Sept 24th
- Oct 1st
- Oct 8th
- Oct 15th
- Oct 22nd

Scheduled Speakers

- Sept 10th Kevin Lorenzen—Aflac
- Sept 17th Lawrence Herrera—Performance Ranch
- Sept 24th Matt Darnell—New Mexico Trailer Depot
- Oct 1st Manny Santos—Express Employment Professionals
- Oct 8th Tim Stewart—Impact Nations
- Oct 15th Mario Hernandez—Allen Lund and EAGA Executive Director
- Oct 22nd

EAGA Contact information for Executive Director: Mario Hernandez
Phone: 505-239-0259 email: egaed@gmail.com
8100 Wyoming Blvd NE; Suite M4 #345 Albuquerque, NM 87113

Grand Prize for the 2024 Trap Shoot Raffle
Tickets are \$100 each
and can be purchased from Rick Reese.



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