

EAGA Business Builder

January 13, 2026

Member Speaker: John Mead w/ John Thomas Jewelers



John Mead of John Thomas Jewelers opened by expressing deep gratitude for the group, calling it the best business organization he's been part of in his 35-year career. He shared that all three jewelry stores recently celebrated a record Christmas season and a record year overall. John also discussed the strategic decision to sell Fast-Fix—not due to poor performance, but to better focus on the continued growth of John Thomas Jewelers and Harris Jewelers, which more closely reflect the company's brand and service standards. He highlighted the unique value of maintaining access to an authorized Rolex repair center and reminded members that both stores serve different markets, encouraging everyone to visit whichever location best fits their needs.

Shifting from business to personal insight, John delivered a reflective message titled **"Looking Back to Move Forward."* He shared how reviewing photos from the past year revealed moments of gratitude, growth, hardship, and even answered prayers that might have otherwise gone unnoticed. His core message emphasized the importance of reflection—not just goal-setting—as a way to build confidence, gratitude, and clarity. John encouraged members to take time to review the past year, acknowledge both wins and challenges, and intentionally decide what habits, patterns, or behaviors to leave behind. His takeaway: real progress often comes not from adding more, but from letting go—and honoring how far you've already come before moving forward.

Contact Info

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Announcements:

- We need badge board attendants for January 27.
- The EAGA board of directors has confirmed that our dues will remain at \$350/ quarter.
- We will continue to meet at Rio Bravo Brewing through the end of March. Updates will be shared as more information is available.

New Member Applicants

- **2nd Announcement**
Miles Gray w/ Sticks & Stones of the Southwest
Category: Residential window & door replacement
Sponsor: Tim Baca

If you have an objection with any of the above candidates, or if you have information about any of these candidates that should be considered during the review process, please contact our Membership Committee Chairman John Menicucci or Mario Hernandez as soon as possible.

Badge Board Greeters Schedule

January 20- Bill McConnel w/ Window Fashions
January 27- Open
February 3- Nestor Romero w/ The Payroll Co.
February 10- Johh Jain w/ High Desert Doppler
February 17- Trey Finley w/ NY Life

Speaker Schedule:

January 20- Dr. Nate Roybal
January 27- Robert Schuerman w/ Medical & Commercial Communications
February 3- Jukka Jumisko w/ WSI
February 10- Mike “Red” Black w/ Big Red Fences
February 17- John Jain w/ High Desert Doppler

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