

EAGA Business Builder

June 16, 2026

Member Speaker: Cameron O'Sullivan w/ Mobile Screen & Glass



At a recent EAGA breakfast meeting, Cameron O'Sullivan, owner of Mobile Screen & Glass, shared the inspiring story of how he transitioned from a mechanical engineering career to business ownership through the acquisition of a long-established Albuquerque company. Cameron discussed the challenges of purchasing and modernizing a business, including securing SBA financing, navigating leadership transitions, and implementing systems that support long-term growth. His experience highlighted the importance of preparation, operational discipline, and having accurate financial records when buying or selling a business.

Mobile Screen & Glass has evolved far beyond a traditional retail glass shop. While many customers know the company for screen repair and replacement parts, the majority of its business comes from field service operations, with technicians providing glass replacement, window repair, patio door service, shower enclosures, and commercial storefront solutions throughout the Albuquerque metro area. Cameron emphasized that the company's competitive advantage is not being the lowest-cost provider, but delivering fast, high-quality service backed by trained employees, strong warranties, and a commitment to customer satisfaction.

Looking ahead, Cameron shared plans to expand service offerings, introduce new products such as security film solutions, enhance emergency response capabilities, and continue investing in employee development and technology. His presentation served as a reminder that sustainable business growth often comes from combining operational excellence with a clear vision, continuous improvement, and an unwavering focus on serving customers well.

Contact Information:

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Announcements:

- We need badge board attendants and speakers for July. Please sign up.
- Breakfast will continue at Rio Bravo Brewing through the end of June
- **There will not be a breakfast meeting on June 30th in honor of the 4th of July holiday**
- Summer Bash- July 11, 2026, at Berger Briggs- Theme is Antique Road Show



If you've been with EAGA for two years or less, we strongly encourage you to join the Summer Bash Committee!

This is a great opportunity to expand your network, build lasting relationships with fellow members, and become more involved in the organization. You'll gain valuable experience, enjoy great camaraderie, and play a key role in helping create a memorable event for everyone.

Don't miss the chance to connect, contribute, and have some fun along the way! Contact Pat Maloy or Dan Mowery if you would like to participate.

New Member Applicant(s)

1st Announcement

Joe Morales

Rich Ford

Category: New Car Sales

This a member replacement request to replace Scott Lewis

2nd Announcement

Austin Brito

Uncle Sam's Flooring

Category: Flooring/ Concrete Resurfacing

Sponsor: Josh Schriber

If you have an objection with any of the above candidates, or if you have information about any of these candidates that should be considered during the review process, please contact our Membership Committee Chairman John Menicucci or Mario Hernandez as soon as possible.

Open Categories (not a full list, rather some ideas)

- Florist
- Orthodontics
- Flooring-residential
- Flooring- commercial
- Auto Glass
- Business Furniture
- Med Spa
- Sporting Goods
- Pediatricist
- Spa
- Limousine Service
- Dermatologist
- Menswear Shop
- Shoe Store
- Barber Shop/ Hairstyle
- Nursery
- Dry Waller
- Travel Agent
- Funeral Home
- Motorcycle Dealer
- Uniform Service

Badge Board Greeters Schedule

June 23- Robert Schuerman w/ Medical & Commercial Communications

June 30- No Meeting

July 7- Open

July 14- Open

July 21- Open

July 28- Open

Speaker Schedule:

June 23- Kit Turpen w/ Berger Briggs Insurance

June 30- No Meeting

July 7- Roundtable

July 14- Erik Mease w/ SMPC Architects

July 21- Open

July 28- Open

Contact Information for Executive Director: Mario Hernandez
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*Mark
Tobiassen*

CELEBRATION OF LIFE

MONDAY

JUNE 29, 2026 | 2-3 PM

Reception 3-5 PM

Calvary Church 4001 Osuna Rd NE

